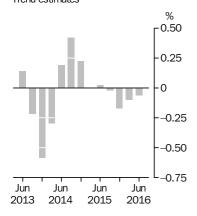


# **BUSINESS INDICATORS**

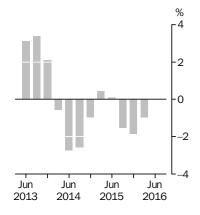
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 SEP 2016

#### Inventories (volume terms) Trend estimates



#### **Company gross operating profits** Trend estimates



### INQUIRIES

Inquiries about these and related statistics, contact the National Information and Referral Service on 1300 135 070. The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to us.

## KEY FIGURES

-0.6	%
0.0	-3.8
0.2	-2.9
1.6	5.6
-0.1	5.5
-0.1	-0.3
0.3	-0.2
0.0	-4.3
6.9	0.0
0.8	2.8
	0.3 0.0 6.9

#### CHAIN VOLUME ESTIMATES

- The trend estimate for inventories fell -0.1% in the June quarter 2016. The seasonally adjusted estimate rose 0.3% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate rose 0.2% this quarter.
- The trend estimate for Wholesale trade sales of goods and services rose 1.6% this quarter. The seasonally adjusted estimate fell 0.1%.

#### CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits rose 6.9% in the June quarter 2016.
- The seasonally adjusted estimate for wages and salaries rose 0.8% in the June quarter 2016.

## NOTES

FORTHCOMING ISSUES	<i>ISSUE (Quarter)</i> September 2016 December 2016 March 2017 June 2017	<i>RELEASE DATE</i> 5 December 2016 27 February 2017 5 June 2017 4 September 2017
COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS	businesses this quarter. A calculation of the gross o estimate in the Australian	ad an impact on the value of inventories held by Australian In inventories valuation adjustment (IVA) is applied in the perating surplus of private non-financial corporations (GOS) In National Accounts. The IVA for the June quarter 2016 is \$571m than the March quarter 2016 IVA of -\$1,872.
	publication and, as a resu GOS. It should be noted particular, changes are m different seasonal factors	to the company gross operating profits (CGOP) estimate in this alt, users should exercise caution when comparing CGOP and that there are other differences between the two series. In ade to GOS when annual benchmarks are applied and slightly apply to the two series. Given this, while CGOP movements are for GOS, the two series will not have equivalent seasonally n quarter to quarter.
CHANGES IN NEXT ISSUE	occur as a result of the ar	r quarter each year, revisions to previously released data will nnual re-analysis of seasonally adjusted data series and the e base year for the calculation of chain volume measures.
ABBREVIATIONS	CGOP company gross GOS gross operating PAYGW pay-as-you-go v QBIS Quarterly Busin	rau of Statistics New Zealand Standard Industrial Classification operating profits g surplus vithholding ness Indicators Survey utional Sector Classification of Australia

David W. Kalisch Australian Statistician

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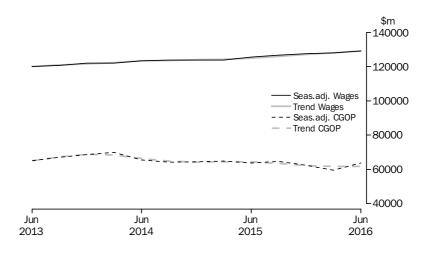
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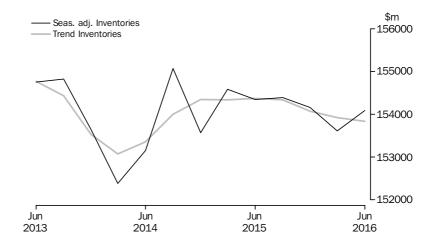
## ANALYSIS BY INDUSTRY

FEATURED SERIESThe following graphs and commentary refer to seasonally adjusted and trend estimates<br/>for sales of goods and services and inventories in volume terms, and wages and salaries<br/>and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIESIn current prices, the trend estimate for company gross operating profits remained<br/>relatively unchanged this quarter. The seasonally adjusted estimate rose 6.9%. In current<br/>price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The<br/>seasonally adjusted estimate rose 0.8%.



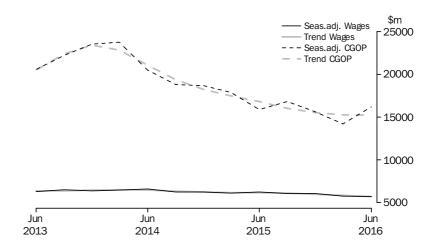
In volume terms, the trend estimate for total inventories fell 0.1% this quarter. The seasonally adjusted estimate rose 0.3%.



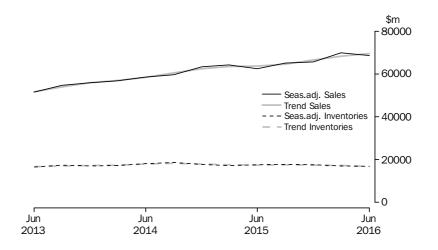
. . . . .

## ANALYSIS BY INDUSTRY continued

In current prices, the trend estimate for company gross operating profits fell 0.3% this quarter. The seasonally adjusted estimate rose 14.2%. In current price terms, the trend estimate for wages and salaries fell 2.4% this quarter. The seasonally adjusted estimate fell 1.4%.



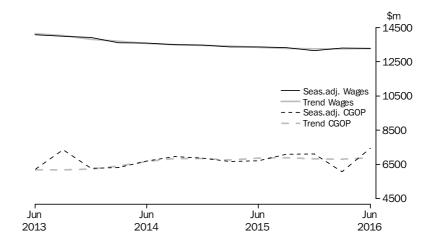
In volume terms, the trend estimate for sales of goods and services rose 1.8% this quarter. The seasonally adjusted estimate fell 1.6%. In volume terms, the trend estimate for inventories fell 2.0% this quarter. The seasonally adjusted estimate fell 1.8%.



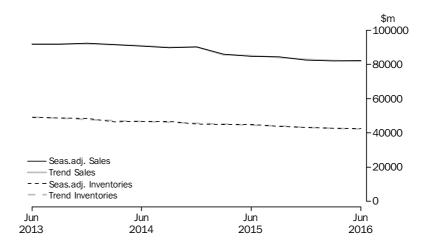
MINING

#### MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 1.4% this quarter. The seasonally adjusted estimate rose 22.6%. In current price terms, the trend estimate for wages and salaries rose 0.2% this quarter. The seasonally adjusted estimate fell 0.2%.

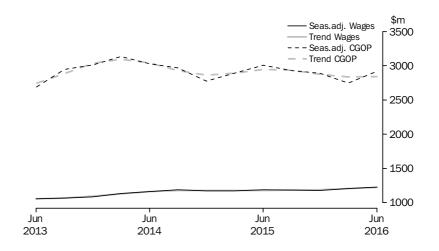


In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate rose 0.2%. In volume terms, the trend estimate for inventories fell 1.0% this quarter. The seasonally adjusted estimate fell 0.6%.

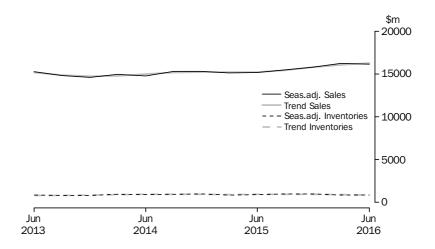


ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 0.2% this quarter. The seasonally adjusted estimate rose 6.4%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 1.8%.

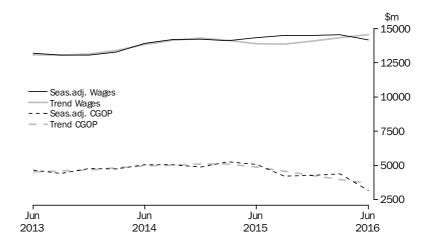


In volume terms, the trend estimate for sales of goods and services rose 1.2% this quarter. The seasonally adjusted estimate fell 0.5%. In volume terms, the trend estimate for inventories fell 6.0% this quarter. The seasonally adjusted estimate fell 2.8%.

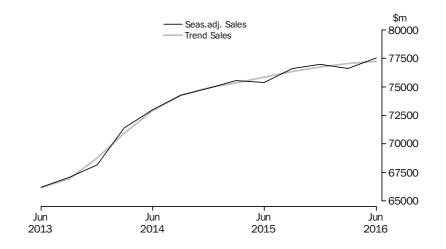


#### CONSTRUCTION

In current prices, the trend estimate for company gross operating profits fell 7.0% this quarter. The seasonally adjusted estimate fell 27.7%. In current price terms, the trend estimate for wages and salaries rose 1.5% this quarter. The seasonally adjusted estimate fell 2.7%.

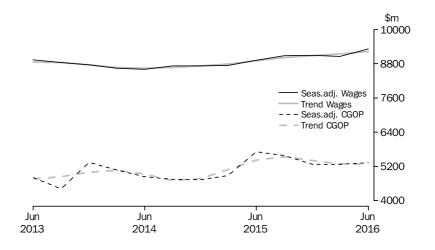


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 1.2%.

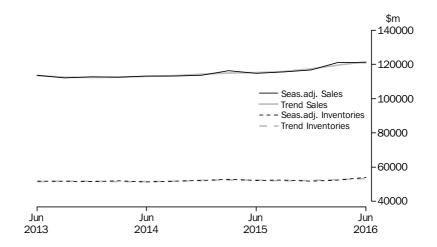


#### WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 0.1% this quarter. The seasonally adjusted estimate rose 1.0%. In current price terms, the trend estimate for wages and salaries rose 0.9% this quarter. The seasonally adjusted estimate rose 2.8%.



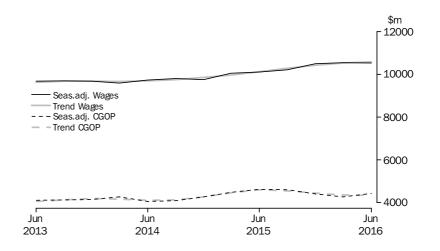
In volume terms, the trend estimate for sales of goods and services rose 1.6% this quarter. The seasonally adjusted estimate fell 0.1%. In volume terms, the trend estimate for inventories rose 1.4% this quarter. The seasonally adjusted estimate rose 3.0%.



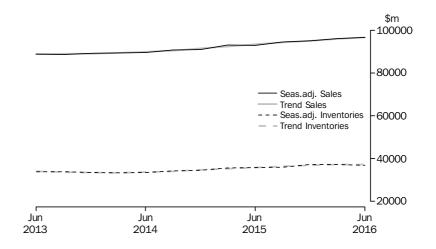
## ANALYSIS BY INDUSTRY continued

RETAIL TRADE

In current prices, the trend estimate for company gross operating profits fell 0.6% this quarter. The seasonally adjusted estimate rose 3.7%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate fell 0.1%.

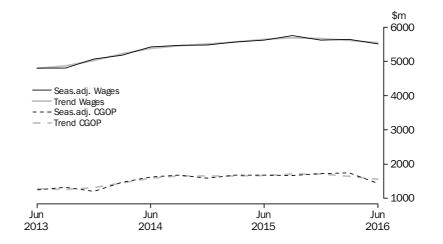


In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate rose 0.7%. In volume terms, the trend estimate for inventories rose 0.1% this quarter. The seasonally adjusted estimate fell 1.2%.

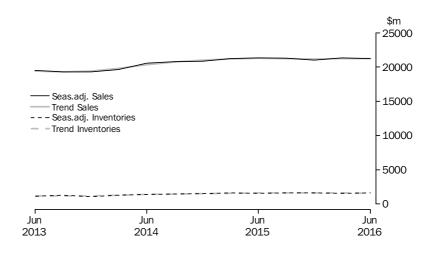


# ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 5.4% this quarter. The seasonally adjusted estimate fell 17.8%. In current price terms, the trend estimate for wages and salaries fell 1.2%. The seasonally adjusted estimate fell 2.4%.

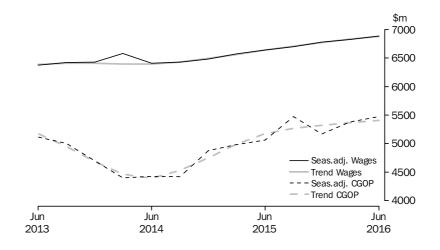


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 0.3%. In volume terms, the trend estimate for inventories fell 0.6% this quarter. The seasonally adjusted estimate rose 1.5%.

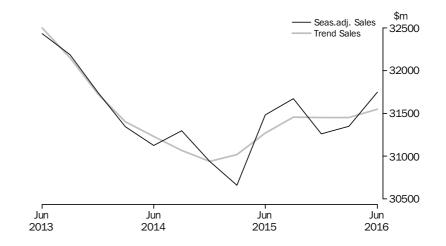


# TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 0.8% this quarter. The seasonally adjusted estimate rose 1.8%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 0.9%.

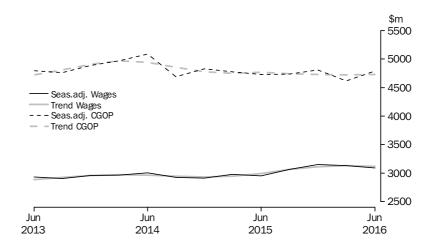


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 1.3%.

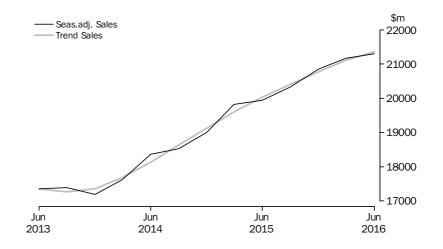


# INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits remained relatively unchanged this quarter. The seasonally adjusted estimate rose 3.6%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 1.3%.

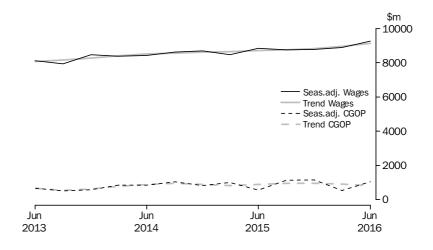


In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate rose 0.6%.

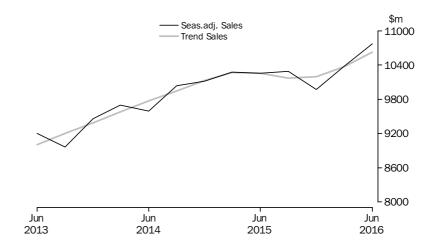


## FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits fell 7.8% this quarter. The seasonally adjusted estimate rose 96.7%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 4.1%.

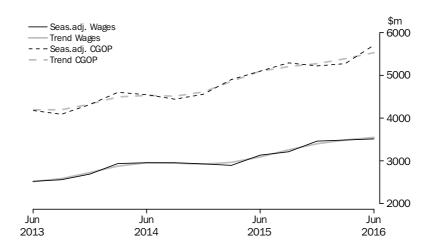


In volume terms, the trend estimate for sales of goods and services rose 2.5% this quarter. The seasonally adjusted estimate rose 3.8%.

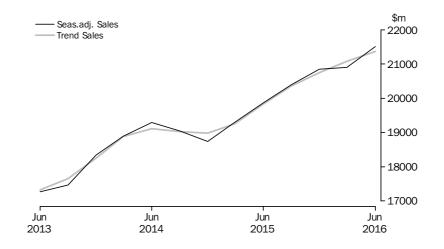


## RENTAL, HIRING AND REAL ESTATE SERVICES

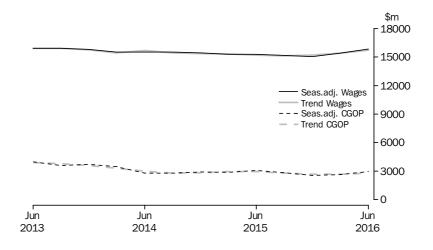
In current prices, the trend estimate for company gross operating profits rose 2.6% this quarter. The seasonally adjusted estimate rose 8.2%. In current price terms, the trend estimate for wages and salaries rose 1.7% this quarter. The seasonally adjusted estimate rose 0.9%.



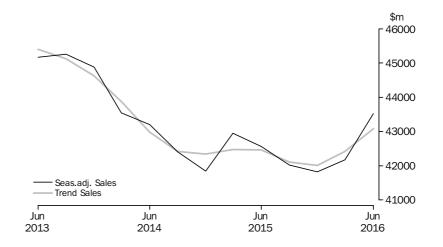
In volume terms, the trend estimate for sales of goods and services rose 1.4% this quarter. The seasonally adjusted estimate rose 2.9%.



PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES In current prices, the trend estimate for company gross operating profits rose 4.4% this quarter. The seasonally adjusted estimate rose 11.4%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 2.8%.

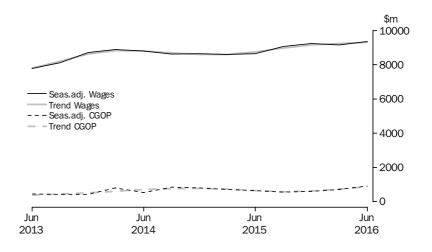


In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 3.2%.

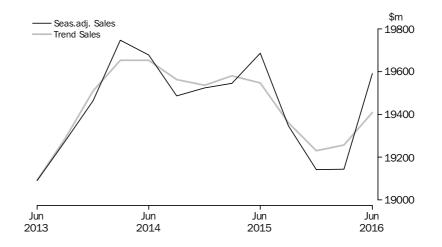


## ADMINISTRATIVE AND SUPPORT SERVICES

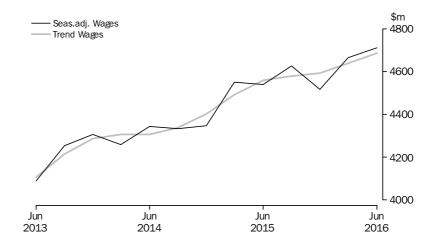
In current prices, the trend estimate for company gross operating profits rose 17.6% this quarter. The seasonally adjusted estimate rose 28.5%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 2.3%.



In volume terms, the trend estimate for sales of goods and services rose 0.8% this quarter. The seasonally adjusted estimate rose 2.3%.



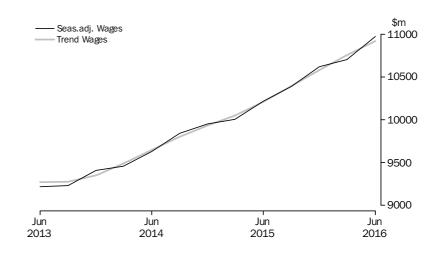
EDUCATION AND TRAINING In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate rose 1.0%.



### HEALTH CARE AND SOCIAL ASSISTANCE

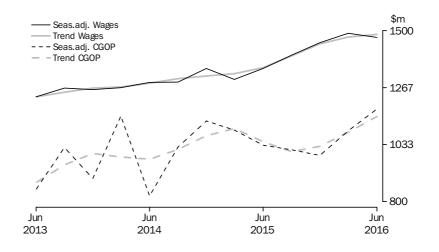
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In current price terms, the trend estimate for wages and salaries rose 1.5% this quarter. The seasonally adjusted estimate rose 2.5%.

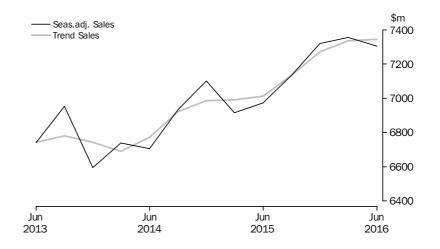


### ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 5.9% this quarter. The seasonally adjusted estimate rose 8.3%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate fell 1.1%.



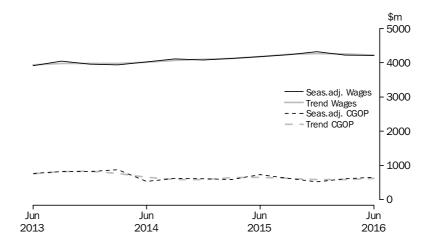
In volume terms, the trend estimate for sales of goods and services rose 0.1% this quarter. The seasonally adjusted estimate fell 0.7%.



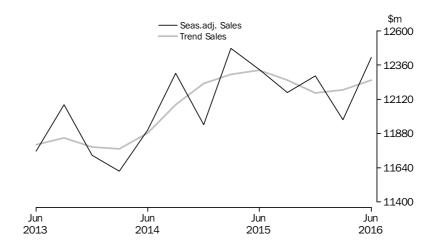
OTHER SERVICES

. . . . .

In current prices, the trend estimate for company gross operating profits rose 6.2% this quarter. The seasonally adjusted estimate rose 7.7%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate fell 0.3%.



In volume terms, the trend estimate for sales of goods and services rose 0.6%. The seasonally adjusted estimate rose 3.7% this quarter.



. . . . . . . . . . . . . . . . . . .

## INVENTORIES, Chain volume measures(a)

			Electricity,	Whatesale		ccommodation	
	Mining	Manufacturing	gas, water and waste services	Wholesale trade	Retail trade	and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
			01	RIGINAL			
2013–14							
June	17 862	46 995	879	50 687	32 409	1 392	151 515
2014–15							
September	19 151	46 593	941	51 786	34 962	1 426	156 172
December	17 704	44 645	1 003	53 282	35 149	1 538	154 843
March	16 969	45 211	874	52 252	35 212	1 599	153 829
June	17 368	45 214	896	51 467	34 577	1 544	152 573
2015–16							
September	18 195	43 882	977	52 499	36 836	1 588	155 757
December	17 533	42 706	1 002	52 880	38 003	1 661	155 581
March	16 755	42 853	885	51 748	36 874	1 589	152 667
June	16 616	42 598	824	53 277	35 595	1 579	152 184
			SEASONA	LLY ADJUSTED	)		
2013–14							
June	18 034	46 628	898	51 376	33 479	1 401	153 148
2014–15							
September	18 599	46 715	940	51 804	34 218	1 458	155 069
December	17 795	45 155	993	52 148	34 487	1 494	153 564
March	17 244	44 940	862	52 760	35 531	1 595	154 581
June	17 547	44 901	920	52 103	35 748	1 561	154 343
2015–16							
September	17 625	43 918	978	52 407	36 021	1 620	154 389
December	17 592	43 156	989	51 770	37 266	1 619	154 154
March	17 084	42 603	873	52 345	37 247	1 578	153 615
June	16 773	42 368	848	53 938	36 795	1 602	154 086
• • • • • • • • • • •		• • • • • • • • • • •					• • • • • • • • • •
				TREND			
2013–14							
June	17 944	46 625	931	51 618	33 575	1 370	153 359
2014–15							
September	18 184	46 120	948	51 838	34 064	1 465	154 003
December	17 919	45 615	933	52 176	34 706	1 516	154 347
March	17 530	45 041	919	52 449	35 258	1 559	154 339
June	17 464	44 564	930	52 371	35 781	1 593	154 370
2015–16							
September	17 579	43 984	958	52 073	36 394	1 607	154 339
December	17 461	43 257	952	52 134	36 860	1 605	154 073
March	17 158	42 674	905	52 641	37 117	1 600	153 922
June	16 820	42 262	850	53 385	37 153	1 590	153 830
• • • • • • • • • • •							

(a) Reference year for chain volume estimates is 2013-14

## INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

			Electricity,			Accommodation	
			gas, water and	Wholesale	Retail	and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	%	%	%	%	%	%	%
			ORI	GINAL			
2013–14							
June	5.8	0.3	-7.7	-1.8	-2.0	8.1	-0.3
2014–15							
September	7.2	-0.9	7.0	2.2	7.9	2.4	3.1
December	-7.6	-4.2	6.6	2.2	0.5	7.9	-0.9
March	-4.2	1.3	-12.9	-1.9	0.3	3.9	-0.5
June	2.4	0.0	2.5	-1.5	-1.8	-3.4	-0.8
	2.1	0.0	2.0	1.0	1.0	0.1	0.0
2015–16							
September	4.8	-2.9	9.0	2.0	6.5	2.9	2.1
December	-3.6	-2.7	2.6	0.7	3.2	4.6	-0.1
March	-4.4	0.3	-11.7	-2.1	-3.0	-4.4	-1.9
June	-0.8	-0.6	-6.9	3.0	-3.5	-0.6	-0.3
• • • • • • • • • • • •	• • • • • • •		• • • • • • • • • • • •				• • • • • • • • • • •
			SEASONAL	LY ADJUSTE	ED		
2013–14							
June	5.4	0.3	-4.4	-1.1	0.4	8.4	0.5
2014–15							
September	3.1	0.2	4.6	0.8	2.2	4.1	1.3
December	-4.3	-3.3	5.7	0.7	0.8	2.5	-1.0
March	-3.1	-0.5	-13.2	1.2	3.0	6.8	0.7
June	1.8	-0.1	6.7	-1.2	0.6	-2.1	-0.2
2015–16							
September	0.4	-2.2	6.3	0.6	0.8	3.7	0.0
December	-0.2	-1.7	1.1	-1.2	3.5	-0.1	-0.2
March	-2.9	-1.3	-11.7	1.1	0.0	-2.5	-0.4
June	-1.8	-0.6	-2.8	3.0	-1.2	1.5	0.3
• • • • • • • • • • •	• • • • • • •		••••••••••••	• • • • • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • •
			11	REND			
2013–14							
June	2.8	-1.2	5.7	0.0	0.6	7.8	0.2
	2.0		011	0.0	0.0		012
2014–15			4.0				
September	1.3	-1.1	1.8	0.4	1.5	7.0	0.4
December	-1.5	-1.1	-1.6	0.7	1.9	3.5	0.2
March	-2.2	-1.3	-1.5	0.5	1.6	2.8	0.0
June	-0.4	-1.1	1.1	-0.1	1.5	2.2	0.0
2015–16							
September	0.7	-1.3	3.0	-0.6	1.7	0.9	0.0
December	-0.7	-1.7	-0.6	0.1	1.3	-0.1	-0.2
March	-1.7	-1.3	-5.0	1.0	0.7	-0.3	-0.1
June	-2.0	-1.0	-6.0	1.4	0.1	-0.6	-0.1
• • • • • • • • • • •			• • • • • • • • • • • •		• • • • • • • • • • •		

(a) Reference year for chain volume estimates is 2013-14

INVENTORIES, Current prices

			Electricity,	14/1		ccommodation	
	Mining	Manufacturing	gas, water and waste services	Wholesale trade	Retail trade	and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
•••••	• • • • • • • • •	•••••		RIGINAL		•••••	
			01	TUTINAL			
2013–14							
June	16 410	47 607	912	51 043	32 708	1 397	150 077
2014–15							
September	16 514	47 258	947	52 266	35 257	1 444	153 685
December	14 911	45 495	1 009	54 079	35 108	1 586	152 187
March	14 206	46 194	923	53 111	34 531	1 659	150 625
June	13 701	46 517	926	53 683	34 600	1 588	151 016
2015–16							
September	14 245	45 363	1 008	55 550	36 874	1 640	154 680
December	13 006	43 999	1 056	55 644	37 967	1 738	153 410
March	12 166	43 672	962	53 416	36 277	1 679	148 173
June	12 505	43 112	889	54 899	35 354	1 653	148 413
			SFASONA	LLY ADJUSTED	)		
			OENCONN				
2013–14							
June	16 628	47 234	932	51 764	33 788	1 406	151 753
2014–15							
September	15 871	47 374	946	52 279	34 507	1 477	152 454
December	15 109	46 003	999	52 908	34 446	1 540	151 006
March	14 412	45 912	911	53 681	34 843	1 655	151 413
June	13 920	46 222	950	54 374	35 772	1 606	152 846
2015–16 September	13 652	45 381	1 009	55 367	36 059	1 673	153 141
December	13 052 13 158	43 381 44 460	1 009	54 492	37 230	1 693	153 141
March	12 372	43 420	949	54 116	36 644	1 667	149 168
June	12 716	42 913	915	55 600	36 547	1 677	150 367
Juno	12 110	12 010	010	00 000	00011	1011	100 001
•••••	•••••	•••••		• • • • • • • • • • • • •	•••••	•••••	• • • • • • • • • •
			1	REND			
2013–14							
June	16 763	47 304	952	52 142	33 911	1 383	152 455
	10 705	47 504	352	52 142	55 511	1 303	102 400
2014–15							
September	15 896	47 173	958	52 333	34 232	1 489	152 081
December	15 082	46 116	953	52 836	34 574	1 557	151 118
March	14 457	46 089	947	53 739	34 973	1 610	151 815
June	13 987	45 928	965	54 521	35 615	1 645	152 661
2015–16							
September	13 524	45 382	998	54 777	36 348	1 665	152 695
December	13 084	44 475	1 004	54 692	36 720	1 676	151 651
March	12 709	43 575	970	54 714	36 793	1 681	150 441
June	12 425	42 830	922	54 925	36 720	1 675	149 496



#### SALES OF GOODS AND SERVICES, Chain volume measures(a)

(a) Reference year for chain volume estimates is 2013-14



## SALES OF GOODS AND SERVICES, Chain volume measures(a) continued

	Information	Financial and	Rental, hiring	Professional,	Administrative	Arts and	
	media and tele- communications	insurance services(b)	and real estate services	scientific and technical services	and support services	recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
			ORIG	INAL			
2013–14							
June	18 579	9 716	19 350	44 271	19 668	6 514	11 938
2014–15							
September	18 362	10 024	19 011	42 716	19 478	6 914	12 654
December	19 412	10 733	19 212	43 489	20 127	7 452	12 063
March	19 356	9 524	18 768	39 795	18 913	6 798	11 939
June	20 151	10 399	19 962	43 742	19 732	6 751	12 369
2015–16							
September	20 132	10 273	20 328	42 272	19 351	7 117	12 534
December	21 299	10 560	21 354	43 429	19 716	7 689	12 397
March	20 702	9 631	20 331	39 086	18 493	7 241	11 460
June	21 482	10 911	21 639	44 790	19 681	7 051	12 461
		S	SEASONALL	Y ADJUSTED			
2013–14	40.050	0 500	10.004	42,400	40.070	0.700	44.004
June	18 358	9 592	19 284	43 199	19 678	6 706	11 904
2014–15							
September	18 534	10 034	19 044	42 402	19 487	6 932	12 303
December	19 006	10 118	18 742	41 837	19 523	7 101	11 941
March	19 825	10 275	19 297	42 942	19 545	6 916	12 477
June	19 937	10 258	19 859	42 561	19 686	6 973	12 329
2015–16							
September	20 331	10 285	20 391	42 024	19 346	7 134	12 167
December	20 841	9 970	20 850	41 819	19 142	7 319	12 283
March	21 169	10 373	20 900	42 170	19 144	7 355	11 976
June	21 294	10 770	21 505	43 522	19 590	7 304	12 414
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	•••••	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
			TRE	ND			
2013–14							
June	18 134	9 772	19 118	42 979	19 652	6 772	11 884
2014–15							
September	18 640	9 943	19 025	42 414	19 562	6 921	12 082
December	19 128	10 131	18 985	42 339	19 535	6 986	12 002
March	19 598	10 268	19 258	42 471	19 581	6 989	12 293
June	20 028	10 200	19 238	42 461	19 547	7 011	12 322
2015–16							
September	20 406	10 171	20 367	42 107	19 361	7 133	12 254
December	20 773	10 192	20 743		19 231	7 271	12 165
March	20 110	10 367	21 074		19 251	7 335	12 185
June	21 352	10 625	21 367	43 076	19 409	7 345	12 253

(a) Reference year for chain volume estimates is 2013-14

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

previous quarter(a)

			Electricity, gas, water and		Wholesale	Retail	Accommodation and food	Transport, postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • • •	• • • • • • •		• • • • • • • • • • • •	ORIGINAL	• • • • • • • • • • • •	• • • • • • • • •		
2013–14				onnannne				
June	10.2	5.7	4.5	16.0	6.0	2.7	3.3	1.8
2014–15								
September	1.8	0.9	8.9	-0.1	-0.3	2.3	4.8	2.9
December	9.0	2.0	-10.0	5.3	3.0	10.0	4.9	1.7
March	-7.4	-13.9	-1.2	-13.5	-5.5	-10.1	-4.8	-8.1
June	3.7	5.3	5.9	13.3	4.7	2.5	-0.7	5.2
2015–16								
September	4.5	1.8	7.4	0.1	0.1	2.6	3.0	3.0
December	3.3	-0.7	-8.5	4.9	3.5	10.5	3.3	1.3
March	-2.5	-10.5	3.0	-14.8	-4.6	-11.2	-4.9	-7.0
June	4.0	7.2	5.3	15.1	7.3	3.4	-1.6	3.7
• • • • • • • • • • •			SEA	SONALLY AD.	IUSTED	• • • • • • • • •		• • • • • • • • • •
2013–14								
June	3.0	-1.0	-1.1	2.2	0.5	0.2	4.7	-0.7
2014–15								
September	1.8	-0.9	3.6	1.7	0.1	1.3	1.2	0.6
December	6.2	0.4	0.0	0.9	0.5	0.1	0.2	-1.2
March	1.4	-4.7	-1.2	0.9	2.2	2.4	1.8	-0.9
June	-2.7	-1.5	0.2	-0.2	-1.4	-0.1	0.6	2.7
2015–16								
September	4.3	-0.4	2.1	1.6	0.7	1.6	-0.4	0.6
December	0.8	-2.2	1.9	0.5	1.0	0.7	-1.4	-1.3
March	6.4	-0.6	2.9	-0.5	3.8	1.0	1.6	0.3
June	-1.6	0.2	-0.5	1.2	-0.1	0.7	-0.3	1.3
	• • • • • • •			TREND				
				INEND				
2013–14								
June	2.3	-0.7	1.4	2.8	0.2	0.5	2.7	-0.6
2014–15								
September	3.7	-0.8	1.3	1.8	0.5	0.8	2.0	-0.5
December	3.1	0.2	0.4	0.9	0.8	1.0	1.2	-0.4
March	1.7	-5.2	-0.2	0.6	0.6	1.1	0.9	0.3
June	0.4	-0.6	0.1	0.7	0.1	1.0	0.4	0.8
2015–16								
September	1.4	-1.2	1.6	0.7	0.5	1.0	-0.2	0.6
December	2.9	-1.2	2.2	0.5	1.5	0.9	-0.3	0.0
March	2.7	-0.8	1.7	0.4	1.9	0.9	0.1	0.0

(a) Reference year for chain volume estimates is 2013-14



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from

previous quarter(a) continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
			ORIG	GINAL			
2013–14			onre				
June	8.2	8.3	5.4	9.7	2.7	-1.5	7.1
2014–15							
September	-1.2	3.2	-1.7	-3.5	-1.0	6.1	6.0
December	5.7	7.1	1.1	1.8	3.3	7.8	-4.7
March	-0.3	-11.3	-2.3	-8.5	-6.0	-8.8	-1.0
June	4.1	9.2	6.4	9.9	4.3	-0.7	3.6
2015–16							
September	-0.1	-1.2	1.8	-3.4	-1.9	5.4	1.3
December	5.8	2.8	5.0	2.7	1.9	8.0	-1.1
March	-2.8	-8.8	-4.8	-10.0	-6.2	-5.8	-7.6
June	3.8	13.3	6.4	14.6	6.4	-2.6	8.7
			SEASONALL	Y ADJUSTED			
2013–14							
June	4.2	-1.1	2.1	-0.8	-0.3	-0.5	2.5
				0.0	0.0	0.0	
2014–15	1.0	4.0	1.0	1.0	1.0	2.4	
September	1.0	4.6	-1.2	-1.8	-1.0	3.4	3.3
December	2.5	0.8	-1.6	-1.3	0.2	2.4	-2.9
March June	4.3 0.6	1.6 -0.2	3.0 2.9	2.6 -0.9	0.1 0.7	–2.6 0.8	4.5 –1.2
	0.0	-0.2	2.9	-0.9	0.7	0.8	-1.2
2015–16							
September	2.0	0.3	2.7	-1.3	-1.7	2.3	-1.3
December	2.5	-3.1	2.3	-0.5	-1.1	2.6	1.0
March	1.6	4.0	0.2	0.8	0.0	0.5	-2.5
June	0.6	3.8	2.9	3.2	2.3	-0.7	3.7
			TRI	END			
2013-14	0 5	0.0	4.0	0.0	~~	4.0	
June	2.5	2.0	1.3	-2.0	0.0	1.2	0.9
2014–15							
September	2.8	1.8	-0.5	-1.3	-0.5	2.2	1.7
December	2.6	1.9	-0.2	-0.2	-0.1	0.9	1.2
March	2.5	1.3	1.4	0.3	0.2	0.1	0.5
June	2.2	-0.2	3.0	0.0	-0.2	0.3	0.2
0045 40							
2015-16	1.9	-0.8	2.7	-0.8	-1.0	1.7	-0.5
September		0.2	1.8	-0.2	-0.7	1.9	-0.7
	1.8	0.2	1.0				
	1.8 1.6	1.7	1.6	1.0	0.1	0.9	0.2

(a) Reference year for chain volume estimates is 2013-14

(b) See paragraph 7 of Explanatory Notes for limited scope and

coverage of this industry

## SALES OF GOODS AND SERVICES, Current prices

			Electricity, gas, water and		Wholesale	A Retail	ccommodation and food	Transport, postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	•••••		
				ORIGINAL				
2013–14								
June	54 460	91 661	15 014	75 653	113 655	87 910	19 901	30 985
2014–15								
September	51 582	92 560	15 573	76 027	112 305	89 940	21 025	32 168
December	53 660	94 523	14 050	79 889	115 982	98 234	22 412	33 015
March	47 548	81 510 86 756	13 946	69 155	106 280	87 379	21 469	30 443
June	46 404	86 756	14 740	79 037	114 933	90 801	21 199	31 631
2015–16								
September	48 089	88 694	15 486	79 243	114 729	93 345	21 930	32 577
December	46 322	87 355	14 208	83 306	117 303	103 290	22 931	33 400
March June	42 768 45 921	77 076 82 684	14 564 15 465	70 770 81 922	106 661 115 168	90 740 94 294	21 982 21 476	30 698 31 680
Julie	40 921	02 004	10 400	01 322	115 108	34 234	21470	51 000
• • • • • • • • • • •	• • • • • • •	•••••			• • • • • • • • • • • •	•••••	• • • • • • • • • • •	• • • • • • • • • •
			SEA	SONALLY AD.	JUSTED			
2013–14								
June	54 439	91 449	14 798	73 553	112 620	89 924	20 567	31 418
	0.100	01 110	11100	10 000	112 020	00 02 1	20 001	01 110
2014–15	51 090	90 706	14 623	75 228	111 699	91 224	20 975	31 838
September December	51 090 51 840	90 708 91 010	14 623	75 228 75 717	112 300	91 224 90 675	20 97 5 21 374	31 838 31 676
March	31 840 49 746	87 022	14 523	76 439	112 300	90 875 91 669	21 879	31 672
June	46 367	86 754	14 528	76 887	113 881	92 916	21 885	32 110
		00101	1.010	10001	110 001	02 010	22.000	02 110
2015–16 September	47 769	86 659	14 555	78 312	114 080	94 646	21 894	32 198
December	44 689	83 917	14 555	78 857	113 382	94 040 95 341	21 894	32 198
March	44 604	82 482	15 174	78 315	112 668	95 197	22 390	31 965
June	45 990	82 721	15 245	79 678	113 717	96 513	22 155	32 173
•••••	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •	TREND		••••••		• • • • • • • • • •
				INCIND				
2013–14								
June	54 813	91 635	14 805	73 494	112 731	90 187	20 439	31 594
2014–15								
September	52 562	91 096	14 701	75 063	112 117	90 633	20 994	31 634
December	50 692	90 820	14 577	75 820	111 857	91 050	21 452	31 707
March	49 353	87 073	14 528	76 425	112 489	91 779	21 757	31 836
June	47 820	86 923	14 512	77 234	113 365	93 034	21 880	32 002
2015–16								
September	46 248	85 867	14 607	78 016	113 717	94 323	21 932	32 112
December	45 489	84 366	14 828	78 538	113 506	95 108	22 028	32 086
March	45 138	83 036	15 073	78 927	113 209	95 682	22 167	32 053
June	45 030	82 057	15 295	79 268	113 156	96 207	22 281	32 070

## SALES OF GOODS AND SERVICES, Current prices *continued*

	Information	Financial and	Rental, hiring	Professional,	Administrative	Arts and	
	media and tele- communications	insurance	and real	scientific and	and support	recreation	Other
	communications	services(a)	estate services	technical services	services	services	services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • •				
			ORIG	INAL			
2013–14							
June	18 369	9 796	19 449	44 491	19 748	6 562	11 996
2014–15							
September	18 114	10 154	19 219	43 322	19 767	6 999	12 822
December	18 937	10 893	19 565	43 822	20 464	7 558	12 279
March	18 477	9 684	19 112	40 104	19 251	6 901	12 211
June	19 127	10 643	20 359	44 008	20 129	6 892	12 710
2015–16							
September	18 837	10 563	20 882	42 830	19 902	7 294	12 999
December	20 139	10 898	21 959	43 955	20 291	7 917	12 876
March	18 827	9 921	20 954	39 530	19 048	7 435	11 937
June	19 517	11 281	22 327	45 379	20 346	7 261	12 982
		5	EASONALLY	ADJUSTED			
2013–14							
June	18 139	9 670	19 409	43 363	19 782	6 782	11 962
2014–15							
September	18 341	10 163	19 175	42 985	19 812	6 973	12 466
December	18 461	10 268	19 059	42 113	19 827	7 145	12 155
March	18 950	10 446	19 737	43 375	19 837	7 093	12 761
June	18 911	10 498	20 276	42 814	20 125	7 152	12 669
2015–16							
September	19 091	10 575	20 861	42 525	19 945	7 255	12 617
December	19 609	10 288	21 392	42 254	19 672	7 482	12 756
March	19 297	10 684	21 653	42 761	19 640	7 631	12 473
June	19 317	11 135	22 207	44 124	20 317	7 555	12 933
			TRE	ND			
2013–14							
June	18 058	9 855	19 225	43 301	19 792	6 836	11 961
	10 000	0.000	10 220	10 001	10.101	0.000	11 001
2014–15	40.050	10.000	10.017	40.000	40.000	C 000	40.000
September	18 353	10 063	19 217	42 803	19 808	6 982	12 229
December March	18 579	10 281	19 285	42 733	19 839 19 937	7 071	12 446
	18 776	10 455	19 651	42 833		7 124	12 577
June	19 001	10 488	20 267	42 813	19 990	7 166	12 679
2015–16							
September	19 218	10 452	20 852	42 524	19 878	7 293	12 682
December	19 351	10 502	21 317	42 497	19 779	7 453	12 638
March	19 400	10 697	21 747	42 979	19 837	7 565	12 686
June	19 365	10 977	22 140	43 702	20 044	7 619	12 777
• • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • •			• • • • • • • • • • •	• • • • • • • • •

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	New South			South	Western		Northern	Australian
	Wales	Victoria	Queensland	Australia	Australia	Tasmania	Territory	Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •		• • • • • • • •						
			ORIO	GINAL				
2013–14								
June	189 633	142 613	117 675	38 567	108 772	8 155	7 685	6 551
2014–15								
September	192 751	144 254	119 423	36 954	106 468	8 053	7 758	5 917
December	200 190	150 563	124 663	38 862	108 487	8 419	8 041	6 060
March	182 316	135 998	109 512	34 862	100 179	8 049	6 775	5 777
June	194 567	146 558	119 258	36 856	100 576	7 906	7 169	6 546
2015–16								
September	199 177	148 629	120 650	37 092	99 022	8 152	7 613	7 065
December	203 043	157 355	122 840	39 686	99 341	9 271	7 483	7 132
March	186 200	142 344	108 265	35 198	89 317	8 463	6 577	6 547
June	201 602	152 374	117 068	37 294	95 601	8 604	7 500	7 657
• • • • • • • • • • • •			SEASONALL		********* TED	• • • • • • • • •		
			SEASUNALL	I ADJUS	IED			
2013–14								
June	189 397	142 457	117 714	38 432	108 212	8 314	7 798	6 281
2014–15	190 376	143 395	117 008	37 108	106 142	8 235	7 450	5 844
September December	190 378	143 395 143 464	118 602	37 108	106 142	8 235 8 106	7 430	5 844 5 947
March	192 002 192 607	143 404 144 160	117 944	36 466	104 982	8 100 8 015	7 415	6 248
June	194 178	146 433	119 239	36 733	99 988	8 083	7 240	6 271
	101110	110 100	110 200	00100	00 000	0 000	1210	0211
2015–16	100.005	1 17 000	440.000	27.024	00 705	0.000	7 200	0.070
September	196 685	147 699	118 239	37 231	98 725	8 328	7 326	6 976
December	195 424 196 859	149 903 150 959	116 923 116 596	37 978 36 844	96 122 93 296	8 922 8 424	7 083 7 201	7 000 7 078
March June	201 110	150 959	116 962	30 844 37 177	95 290 95 018	8 424 8 810	7 201	7 343
June	201 110	152 211	110 502	51 111	35 010	0.010	7 500	7 545
•••••	• • • • • • • • •	• • • • • • • • •			• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •
			TR	END				
2013–14								
June	190 014	142 688	118 112	38 198	107 873	8 411	7 750	6 146
	100 01 .	112 000	110 111	00 100	101 010	0.111		0 1 10
2014–15	101 050	1 42 020		27 504	400.004	0.000	7.040	F 000
September	191 058	143 039	117 715	37 504	106 824	8 208	7 618	5 990 5 961
December	191 794 102 216	143 579	117 893	36 921	105 267	8 082	7 488	5 961
March June	193 216 194 503	144 549 146 079	118 554 118 678	36 642 36 873	103 385 101 067	8 022 8 157	7 414 7 319	6 139 6 473
	T34 202	140 019	110.010	50 615	101 001	0 101	1 219	0413
2015–16	405 005	447 0 44	110 000	07.044	00 005	0.105	7 10-	0 770
September	195 325	147 941	118 086	37 241	98 207	8 403	7 197	6 778
December	196 312	149 594	117 332	37 422	96 025	8 597	7 192	7 004
March	197 752	151 010	116 777	37 302	94 647	8 690	7 274	7 162
June	199 702	152 280	116 568	37 090	93 667	8 728	7 412	7 260
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • • •	• • • • • • • •	••••

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

previous quarter

. . . . . . . . . . . .

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • • • •		• • • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2013–14								
June	5.4	6.1	6.1	4.3	4.6	-6.3	5.2	11.8
2014–15								
September	1.6	1.2	1.5	-4.2	-2.1	-1.3	1.0	-9.7
December	3.9	4.4	4.4	5.2	1.9	4.5	3.6	2.4
March	-8.9	-9.7	-12.2	-10.3	-7.7	-4.4	-15.7	-4.7
June	6.7	7.8	8.9	5.7	0.4	-1.8	5.8	13.3
2015–16								
September	2.4	1.4	1.2	0.6	-1.5	3.1	6.2	7.9
December	1.9	5.9	1.8	7.0	0.3	13.7	-1.7	1.0
March	-8.3	-9.5	-11.9	-11.3	-10.1	-8.7	-12.1	-8.2
June	8.3	7.0	8.1	6.0	7.0	1.7	14.0	17.0
• • • • • • • • • • • •		• • • • • • • •		• • • • • • • • • •		• • • • • • • • • • •		• • • • • • • • •
			SEASC	NALLY ADJ	USTED			
2013–14		0.4	4 -	0.5		1.0		
June	-0.3	0.1	-1.5	-0.5	-0.2	-4.2	-2.3	-0.6
2014–15								
September	0.5	0.7	-0.6	-3.4	-1.9	-1.0	-4.5	-7.0
December	1.2	0.0	1.4	0.3	-1.1	-1.6	2.1	1.8
March	0.0	0.5	-0.6	-2.0	-0.4	-1.1	-2.5	5.1
June	0.8	1.6	1.1	0.7	-4.4	0.8	-2.4	0.4
2015–16								
September	1.3	0.9	-0.8	1.4	-1.3	3.0	1.2	11.2
December	-0.6	1.5	-1.1	2.0	-2.6	7.1	-3.3	0.3
March	0.7	0.7	-0.3	-3.0	-2.9	-5.6	1.7	1.1
June	2.2	0.8	0.3	0.9	1.8	4.6	5.0	3.8
• • • • • • • • • • • •				• • • • • • • • • •				• • • • • • • • •
				TREND				
0040 44								
2013–14		0.0	0.0	1.0	0.0	0.0	4 -	
June	1.1	0.2	-0.2	-1.3	0.0	-2.6	-1.5	-3.3
2014–15								
September	0.5	0.2	-0.3	-1.8	-1.0	-2.4	-1.7	-2.5
December	0.4	0.4	0.2	-1.6	-1.5	-1.5	-1.7	-0.5
March	0.7	0.7	0.6	-0.8	-1.8	-0.7	-1.0	3.0
June	0.7	1.1	0.1	0.6	-2.2	1.7	-1.3	5.4
2015–16								
September	0.4	1.3	-0.5	1.0	-2.8	3.0	-1.7	4.7
December	0.5	1.1	-0.6	0.5	-2.2	2.3	-0.1	3.3
March	0.7	0.9	-0.5	-0.3	-1.4	1.1	1.1	2.3
June	1.0	0.8	-0.2	-0.6	-1.0	0.4	1.9	1.4
• • • • • • • • • • •		• • • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • • •

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

## COMPANY PROFITS BEFORE INCOME TAX, Current prices

			Flootwinit				a commo dotion	Transport
			Electricity,		Whalasala	Retail	ccommodation and food	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	Wholesale trade	trade	services	postal and warehousing
		-						-
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • •	•••••	•••••	• • • • • • • • • • • •	• • • • • • • • • • • • • •	•••••	•••••	• • • • • • • • • •
				ORIGINAL				
2013–14								
June	10 461	3 109	1 314	4 437	3 860	2 306	844	1 320
2014–15								
September	11 862	4 977	1 953	4 715	3 598	2 687	1 262	1 717
December	3 608	3 863	1 123	4 723	3 967	4 950	1 343	2 663
March	8 129	3 164	1 270	3 700	^ 3 392	2 836	1 030	1 928
June	6 854	4 000	1 245	4 457	4 438	3 357	^ 793	2 307
2015–16								
September	7 402	5 261	2 098	3 719	4 637	3 071	1 252	3 118
December	*2 273	5 203	661	4 062	4 892	4 907	1 394	3 059
March	3 403	2 845	1 151	3 010	3 929	2 639	1 240	2 680
June	4 585	4 464	1 317	2 896	4 499	2 881	^ 685	2 232
			SEAS	SONALLY AD.	JUSTED			
2013–14								
June	9 722	3 408	1 363	4 280	3 904	2 577	1 122	1 510
2014–15								
September	9 799	4 053	1 343	4 574	3 387	3 185	1 159	1 659
December	5 000	3 743	1 662	4 270	3 627	3 356	1 151	2 165
March	8 236	3 852	1 392	4 453	3 915	3 593	1 042	2 212
June	6 349	4 355	1 308	4 300	4 447	3 776	1 080	2 693
2015–16								
September	6 026	4 270	1 430	3 618	4 437	3 615	1 145	3 007
December	3 273	5 065	992	3 704	4 571	3 339	1 201	2 480
March	3 418	3 468	1 261	3 570	4 456	3 328	1 252	3 052
June	4 264	4 838	1 389	2 805	4 469	3 251	974	2 638
				TREND				
				INEND				
2013–14								
June	11 099	4 130	1 403	4 262	3 573	3 027	1 083	1 680
2014–15								
September	8 184	3 815	1 488	4 387	3 576	3 060	1 157	1 719
December	7 141	3 770	1 471	4 480	3 681	3 328	1 127	1 984
March	6 897	3 959	1 471	4 367	3 948	3 629	1 084	2 379
June	6 518	4 258	1 371	4 135	4 309	3 685	1 084	2 640
2015–16								
September	5 452	4 454	1 242	3 899	4 496	3 599	1 152	2 787
December	4 101	4 406	1 203	3 624	4 522	3 431	1 192	2 827
March	3 632	4 334	1 200	3 357	4 493	3 305	1 160	2 781
June	3 666	4 363	1 295	3 125	4 477	3 251	1 090	2 774
20.10	2 000		1 200	0 120			1000	- · · ·
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • •	•••••	
^ octimate ha	o o rolativo i	standard arrar of 1	0% to loss than $25%$	/ and *	octimata hao a rala	tive standard arr	$r of 2E^{0}/to E^{0}/to$	and chould be

\* estimate has a relative standard error of 10% to less than 25% and should be used with caution

 estimate has a relative standard error of 25% to 50% and should be used with caution

## COMPANY PROFITS BEFORE INCOME TAX, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$r
• • • • • • • • • •			• • • • • • • • • •				• • • • • • • • • • •	• • • • • • • •
				ORIGINAL				
013–14								
June	1 922	1 929	3 934	*1 919	**160	^ 403	^ 124	38 04
014–15								
September	2 004	^ 812	3 787	3 658	^ 974	893	999	45 89
December	2 536	3 324	5 308	^ 2 859	^ 757	975	^ 652	42 65
March	2 137	3 865	3 481	^ 2 096	1 211	744	^ 824	39 80
June	2 313	-2 523	5 713	^ 2 390	**139	562	^ 569	36 61
015–16								
September	1 902	-5 027	5 137	^ 2 119	*443	867	^ 973	36 97
December	2 633	1 611	9 299	^1 303	117	852	^ 595	42 86
March	2 024	^_1 725	4 938	**366	^ 483	763	^ 736	28 48
June	2 480	**-146	7 274	^ 2 375	*349	729	^ 719	37 34
			SEASO	NALLY ADJUS	TED			
013–14								
June	1 776	1 929	3 928	2 156	409	567	366	39 01
	1110	1 525	5 526	2 100	409	501	500	55 01
014–15								
September	2 272	812	3 979	3 055	794	786	725	41 58
December	2 356	3 324	4 491	2 391	812	853	734	39 93
March June	2 202 2 148	3 865 –2 523	4 134 5 684	2 953 2 614	1 080 398	807 732	775 808	44 51 38 16
	2 140	-2 525	5 064	2 014	390	152	000	30 10
015-16								
September	2 194	-5 027	5 324	1 487	252	756	695	33 22
December	2 434	1 611	8 475	839	190	735	685	39 59
March	2 095	-1 725	5 622	1 259	337	820	685	32 89
June	2 311	-146	7 214	2 565	616	903	957	39 04
• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •	TREND			• • • • • • • • • • •	• • • • • • • •
013-14	0.000	4 070	4 004	0 500	540	705	<b>CO4</b>	10 70
June	2 338	1 678	4 021	2 526	510	725	681	42 73
014–15								
September	2 212	2 297	4 059	2 458	742	759	707	40 61
December	2 200	2 853	4 246	2 820	892	799	748	41 53
March	2 247	1 374	4 512	2 779	827	812	778	41 06
June	2 203	-1 039	5 321	2 319	548	760	766	38 87
015–16								
September	2 230	-2 403	6 241	1 584	276	735	712	36 45
December	2 263	-1 609	6 784	1 200	234	764	698	35 63
March	2 260	-465	6 893	1 454	365	819	757	36 37
	2 247	-96	6 868	1 971	520	874	861	37 28

should be used with caution

 estimate has a relative standard error greater than 50% and is considered too unreliable for general use

 estimate has a relative standard error of 25% to 50% and should be used with caution

 See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

previous quarter

			Electricity,		14/1		commodation	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	wiining	Manufacturing	waste services	Construction	trade	uaue	Services	warenousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2013–14								
June	-22.1	-27.1	-5.1	41.4	41.6	-17.2	-9.8	-21.8
2014–15								
September	13.4	60.1	48.6	6.3	-6.8	16.5	49.5	30.1
December	-69.6	-22.4	-42.5	0.2	10.3	84.3	6.4	55.1
March	125.3	-18.1	13.1	-21.7	-14.5	-42.7	-23.3	-27.6
June	-15.7	26.4	-2.0	20.5	30.9	18.4	-23.0	19.7
2015–16								
September	8.0	31.5	68.5	-16.5	4.5	-8.5	57.8	35.1
December	-69.3	-1.1	-68.5	9.2	5.5	59.8	11.3	-1.9
March	49.7	-45.3	74.2	-25.9	-19.7	-46.2	-11.0	-12.4
June	34.7	56.9	14.4	-3.8	14.5	9.2	-44.8	-16.7
• • • • • • • • • • •								
SEASONALLY ADJUSTED								
2013–14								
June	-29.4	-33.5	-11.8	11.7	20.5	-27.4	17.5	-23.4
2014–15								
September	0.8	18.9	-1.5	6.9	-13.2	23.6	3.3	9.9
December	-49.0	-7.6	23.8	-6.6	7.1	5.4	-0.7	30.5
March	-43.0 64.7	2.9	-16.2	4.3	8.0	7.0	-9.5	2.1
June	-22.9	13.1	-6.1	-3.4	13.6	5.1	3.6	21.8
	22.0	10.1	012	0.1	2010	0.12	0.0	21.0
2015–16	- 4	0.0	0.2	45.0	0.0	4.2	C 1	44.0
September	-5.1	-2.0	9.3	-15.9	-0.2	-4.3	6.1	11.6
December	-45.7 4.4	18.6	–30.6 27.1	2.4	3.0	-7.6	4.9	-17.5
March June	4.4 24.8	-31.5 39.5	10.2	-3.6 -21.4	-2.5 0.3	–0.3 –2.3	4.3 -22.2	23.1 -13.6
Julie	24.0	39.5	10.2	-21.4	0.5	-2.5	-22.2	-13.0
• • • • • • • • • • •			•••••	• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • •	•••••	• • • • • • • • • •
				TREND				
2013–14								
June	-22.3	-3.7	10.1	4.8	6.8	-5.0	15.4	-9.9
2014–15								
September	-26.3	-7.6	6.0	2.9	0.1	1.1	6.8	2.3
December		-1.2	-1.1	2.1	2.9	8.7	-2.5	15.5
March	-3.4	5.0	0.0	-2.5	7.3	9.1	-3.8	19.9
June	-5.5	7.6	-6.8	-5.3	9.1	1.6	0.0	11.0
2015–16								
September	-16.3	4.6	-9.4	-5.7	4.3	-2.3	6.3	5.6
December	-24.8	-1.1	-3.2	-7.1	0.6	-4.7	3.5	1.4
March	-11.4	-1.6	2.0	-7.4	-0.6	-3.6	-2.7	-1.6
June	0.9	0.7	5.5	-6.9	-0.4	-1.7	-6.1	-0.3

COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from

previous quarter continued

	Information media and tele-	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other	Totol
	communications	services(a)	estate services	technical services	services	services	services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • • • •						• • • • • • • • • • •		• • • • • • • •
				ORIGINAL				
2013–14			10.0	10.1	70.0		~~~~	
June	-38.8	-25.8	13.0	46.4	-70.8	-51.1	-83.3	-11.5
2014–15	4.0				540.0			
September	4.3	-57.9	-3.7	90.6	510.8	121.6	707.2	20.7
December	26.5	309.2	40.1	-21.8	-22.3	9.1	-34.8	-7.1
March	-15.7	16.3	-34.4	-26.7	60.0	-23.7	26.3	-6.7
June	8.2	-165.3	64.1	14.0	-88.5	-24.5	-31.0	-8.0
2015–16								
September	-17.8	-99.3	-10.1	-11.3	218.1	54.3	71.1	1.0
December	38.4	132.0	81.0	-38.5	-73.6	-1.7	-38.8	15.9
March	-23.1	-207.1	-46.9	-71.9	312.1	-10.5	23.7	-33.5
June	22.5	91.6	47.3	548.0	-27.8	-4.4	-2.3	31.1
• • • • • • • • • • •			SFAS(	DNALLY ADJUS	STED	• • • • • • • • • • •		• • • • • • • •
			OENOC					
2013–14								
June	-44.4	-25.8	-4.2	1.9	-7.4	-36.3	-47.4	-18.8
2014–15								
September	27.9	-57.9	1.3	41.7	94.1	38.6	98.1	6.6
December	3.7	309.2	12.9	-21.8	2.2	8.5	1.3	-4.0
March	-6.5	16.3	-8.0	23.5	33.1	-5.4	5.6	11.5
June	-2.5	-165.3	37.5	-11.5	-63.1	-9.3	4.2	-14.3
2015–16								
September	2.2	-99.3	-6.3	-43.1	-36.7	3.3	-14.0	-12.9
December	10.9	132.0	59.2	-43.6	-24.6	-2.8	-1.4	19.2
March	-13.9	-207.1	-33.7	50.0	77.5	11.6	0.0	-16.9
June	10.3	91.6	28.3	103.7	82.5	10.2	39.7	18.7
• • • • • • • • • • •				TREND		• • • • • • • • • • •		• • • • • • • •
				INCHO				
2013–14								
June	-5.6	-26.2	4.3	-10.5	45.2	-1.2	2.0	-7.9
2014–15								
September	-5.4	36.9	0.9	-2.7	45.7	4.7	3.8	-5.0
December	-0.5	24.2	4.6	14.7	20.1	5.3	5.7	2.3
March	2.1	-51.8	6.2	-1.4	-7.3	1.6	4.1	-1.1
June	-2.0	-175.6	17.9	-16.6	-33.8	-6.5	-1.5	-5.3
2015–16								
September	1.2	-131.3	17.3	-31.7	-49.6	-3.3	-7.1	-6.2
December	1.5	33.0	8.7	-24.3	-15.4	4.0	-1.9	-2.2
March	-0.1	71.1	1.6	21.2	56.0	7.1	8.4	2.1
June	-0.6	79.3	-0.4	35.5	42.7	6.7	13.7	2.5

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

# COMPANY GROSS OPERATING PROFITS, Current prices

	Mining \$m	Manufacturing \$m	Electricity, gas, water and waste services \$m	Construction \$m	Wholesale trade \$m	Retail trade \$m	Accommodation and food services \$m	Transport, postal and warehousing \$m
				ORIGINAL				
0010 11				0				
<b>2013–14</b> June	19 772	6 322	3 014	5 284	4 682	3 749	1 362	4 234
	19112	0 322	5 014	5 284	4 082	5 7 4 9	1 302	4 234
2014–15	00.054	7 04 0	0.400	- 000	4.045	0 5 4 4	4 700	4 400
September	20 054	7 612	3 462	5 222 5 207	4 945	3 544	1 782	4 490
December March	18 635 17 289	7 435 5 849	2 555 2 649	5 397 4 285	5 082 4 572	5 851 3 758	1 796 1 628	5 373 4 627
June	15 314	6 325	2 993	4 285 5 334	4 572 5 417	4 262	1 408	4 816
	10 014	0.525	2 333	5 554	5411	4 202	1400	4 010
2015–16	40.044	7 000	0.400	4 0 7 0	5.010	1.010	4 700	
September December	18 014 15 580	7 809 7 688	3 428 2 650	4 370 4 711	5 816 5 649	4 013 6 035	1 768 1 939	5 590 5 676
March	15 580 13 833	7 688 5 344	2 650 2 529	3 596	5 649 4 713	3 608	1 939	5 035
June	15 523	6 982	2 929	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	5 327	4 059	1 196	5 179
June	10 020	0 502	2 301	0.010	5 521	+ 000	1 100	5115
• • • • • • • • • • •	• • • • • • •	•••••			•••••	•••••	•••••	••••
			SEAS	SONALLY AD.	JUSTED			
2013–14								
June	20 474	6 688	3 027	5 048	4 833	4 060	1 622	4 429
	20 41 4	0 000	5 021	5 0 40	4 000	+ 000	1 022	4 420
2014–15	40 -0-	0.050	0.000	=	4 = 40		4 000	
September	18 785	6 958	2 969	5 050	4 740	4 086	1 683	4 421
December March	18 643 17 859	6 864 6 678	2 776 2 891	4 884 5 278	4 736 4 880	4 274 4 476	1 590 1 672	4 877 4 981
June	17 859	6 714	2 891 3 004	5278 5081	4 880 5 712	4 476	1 672	4 981 5 064
	10 009	0714	3 004	5 081	5712	4 025	1 082	5 004
2015-16								
September	16 823	7 086	2 929	4 223	5 580	4 611	1 664	5 475
December	15 601	7 110	2 890	4 289	5 278	4 422	1 722	5 170
March June	14 188 16 202	6 078 7 449	2 745 2 920	4 377 3 167	5 282 5 334	4 266 4 424	1 747 1 437	5 379 5 474
June	10 202	1 449	2 920	5 107	5 554	4 424	1 437	5474
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	••••
				TREND				
0010 14								
2013-14	04 057	0.070	2 0 2 0	4 0 5 7	4.000	4 4 4 7	4 504	4 20 4
June	21 057	6 676	3 038	4 957	4 926	4 117	1 584	4 394
2014–15								
September	19 367	6 852	2 930	5 011	4 702	4 131	1 653	4 535
December	18 209	6 837	2 865	5 117	4 773	4 267	1 651	4 751
March	17 484	6 758	2 889	5 101	5 095	4 473	1 651	4 992 5 1 7 5
June	16 817	6 868	2 946	4 872	5 429	4 597	1 667	5 175
2015–16								
September	16 025	6 892	2 936	4 589	5 535	4 562	1 709	5 265
December	15 516	6 826	2 871	4 266	5 413	4 446	1 705	5 321
March	15 260	6 803	2 837	3 959	5 292	4 361	1 650	5 366
June	15 212	6 899	2 841	3 682	5 289	4 334	1 560	5 410

### COMPANY GROSS OPERATING PROFITS, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$
•••••		• • • • • • • • • •			• • • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2013–14								
June	5 253	^ 921	4 426	^ 3 018	*442	660	^ 356	63 49
2014–15								
September	4 432	1 195	4 565	^ 3 016	^ 986	1 137	^ 867	67 30
December	5 071	*650	4 804	3 254	^ 802	1 258	*510	68 47
March	4 611	^ 945	4 630	^ 2 049	^ 671	1 016	*617	59 19
June	4 911	^ 607	4 974	^ 3 405	*575	863	*558	61 76
015–16								
September	4 478	1 316	5 437	3 061	^ 705	1 135	*877	67 81
December	5 052	984	5 455	2 824	*597	1 110	**415	66 36
March	4 472	^ 481	5 031	^ 1 789	^ 665	1 022	*636	54 46
June	4 954	^1090	5 552	3 313	^ 846	1 004	**483	61 72
			SEASO	DNALLY ADJU	STED			
013–14								
June	5 086	851	4 551	2 796	538	823	530	65 35
	0.000	001		2.00		020		
014–15	4 685	1 035	4 442	0.700	839	1 023	622	64 12
September December	4 827	818		2 788	839 806	1 130	607	64 12
March	4 778	1 001	4 558 4 903	2 933 2 885	726	1 093	593	64 69
June	4 731	556	4 903 5 094	3 094	654	1 035	730	63 66
			0.001	0.001		1001	100	00 00
015-16	4 700	1 1 2 0	E 007	0.010	EC/	1 012	COF	64 E
September December	4 733 4 808	1 138 1 152	5 287 5 215	2 818 2 546	564 606	1 013 989	625 525	64 50 62 32
March	4 619	537	5 215	2 546 2 651	717	1 089	606	59 55
June	4 787	1 056	5 703	2 051	922	1 179	653	63 66
June	4101	1 000	5 105	2 334	522	1 110	000	00 00
		• • • • • • • • • • • •		TREND				
013–14								
June	4 943	899	4 526	3 006	707	973	660	66 39
014–15								
September	4 852	959	4 513	2 808	767	1 015	586	64 68
December	4 832	901	4 611	2 808	782	1 015	593	64 05
March	4 751	827	4 855	2 976	744	1 099	649	64 34
June	4 765	881	5 098	2 970	640	1 044	653	64 40
015-16								
September	4 742	951	5 204	2 799	586	1 004	623	63 43
December	4 731	949	5 268	2 684	629	1 026	589	62 2
	4 724	902	5 386	2 696	736	1 084	591	61 6
March		832	5 527	2 815	865	1 148	628	61 65

should be used with caution

 estimate has a relative standard error greater than 50% and is considered too unreliable for general use

 estimate has a relative standard error of 25% to 50% and should be used with caution

 See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

			Electricity,				ccommodation	Transport,
	Mining	Manufacturing	gas, water and	Construction	Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • • •	• • • • • •					• • • • • • • • • •	• • • • • • • • • •	
				ORIGINAL				
2013–14								
June	-13.0	14.2	5.3	38.1	1.7	5.7	-4.3	4.7
2014–15								
September	1.4	20.4	14.9	-1.2	5.6	-5.5	30.9	6.1
December	-7.1	-2.3	-26.2	3.4	2.8	65.1	0.8	19.7
March	-7.2	-21.3	3.7	-20.6	-10.0	-35.8	-9.4	-13.9
June	-11.4	8.1	13.0	24.5	18.5	13.4	-13.5	4.1
2015–16								
September	17.6	23.5	14.5	-18.1	7.4	-5.8	25.6	16.1
December	-13.5	-1.6	-22.7	7.8	-2.9	50.4	9.7	1.5
March	-11.2	-30.5	-4.6	-23.7	-16.6	-40.2	-11.6	-11.3
June	12.2	30.7	14.7	-7.7	13.0	12.5	-30.2	2.8
			SEAS	SONALLY AD.	JUSTED			
2013–14								
June	-13.7	5.9	-3.4	6.4	-4.9	-4.8	10.2	0.7
2014–15								
September	-8.2	4.0	-1.9	0.0	-1.9	0.6	3.7	-0.2
December	-0.8	-1.3	-6.5	-3.3	-0.1	4.6	-5.5	10.3
March	-4.2	-2.7	4.1	8.1	3.0	4.7	5.2	2.1
June	-11.0	0.5	3.9	-3.7	17.0	3.3	0.6	1.7
2015–16								
September	5.9	5.5	-2.5	-16.9	-2.3	-0.3	-1.1	8.1
December	-7.3	0.3	-1.3	1.6	-5.4	-4.1	3.5	-5.6
March	-9.1	-14.5	-5.0	2.1	0.1	-3.5	1.4	4.0
June	14.2	22.6	6.4	-27.7	1.0	3.7	-17.8	1.8
				TREND				
2013–14								
June	-7.7	4.1	-1.7	2.5	-2.7	-1.1	9.4	-1.5
2014–15								
September	-8.0	2.6	-3.6	1.1	-4.6	0.4	4.4	3.2
December	-6.0	-0.2	-2.2	2.1	1.5	3.3	-0.1	4.8
March	-4.0	-1.2	0.9	-0.3	6.7	4.8	0.0	5.1
June	-3.8	1.6	2.0	-4.5	6.6	2.8	1.0	3.7
2015–16								
September	-4.7	0.4	-0.3	-5.8	2.0	-0.8	2.5	1.7
December	-3.2	-1.0	-2.2	-7.0	-2.2	-2.6	-0.3	1.1
March	-1.6	-0.3	-1.2	-7.2	-2.2	-1.9	-3.3	0.8
June	-0.3	1.4	0.2	-7.0	-0.1	-0.6	-5.4	0.8

COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous

quarter *continued* 

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • • • •					• • • • • • • • • • • •			• • • • • • • •
				ORIGINAL				
2013–14								
June	10.0	14.7	3.0	11.5	-40.2	-38.1	-60.3	-0.6
2014–15								
September	-15.6	29.7	3.1	-0.1	122.8	72.4	143.8	6.0
December	14.4	-45.6	5.2	7.9	-18.7	10.6	-41.2	1.7
March	-9.1	45.5	-3.6	-37.0	-16.2	-19.2	21.0	-13.5
June	6.5	-35.7	7.4	66.2	-14.3	-15.1	-9.6	4.3
2015–16								
September	-8.8	116.7	9.3	-10.1	22.5	31.6	57.2	9.8
December	12.8	-25.2	0.3	-7.8	-15.3	-2.2	-52.7	-2.1
March	-11.5	-51.1	-7.8	-36.6	11.4	-7.9	53.3	-17.9
June	10.8	126.5	10.4	85.1	27.2	-1.7	-24.1	13.3
			SEAS	ONALLY ADJU	STED			
2013–14								
June	2.5	-0.3	-1.0	-19.8	-32.5	-28.4	-39.6	-6.4
	2.0	0.0	1.0	10.0	02.0	20.1	00.0	0.1
2014–15	7.0	04.0	0.4		50.0	04.0	47 5	1.0
September	-7.9	21.6	-2.4	-0.3	56.0	24.3	17.5	-1.9
December	3.0	-20.9	2.6	5.2	-3.9	10.5	-2.4	0.3
March	-1.0	22.4	7.6	-1.7	-9.9	-3.3	-2.4	0.6
June	-1.0	-44.5	3.9	7.2	-9.9	-5.7	23.2	-1.6
2015–16								
September	0.0	104.7	3.8	-8.9	-13.8	-1.8	-14.4	1.4
December	1.6	1.3	-1.4	-9.6	7.4	-2.4	-16.0	-3.5
March	-3.9	-53.4	1.0	4.1	18.4	10.1	15.5	-4.4
June	3.6	96.7	8.2	11.4	28.5	8.3	7.7	6.9
				• • • • • • • • • • • •				
				TREND				
2013–14								
June	-0.5	15.4	0.8	-9.3	15.2	-1.0	-13.5	-2.7
2014–15								
September	-1.8	6.6	-0.3	-6.6	8.5	4.3	-11.2	-2.6
December	-1.5	-6.0	2.2	1.6	2.0	5.4	1.2	-1.0
March	-0.6	-8.3	5.3	4.3	-4.9	2.7	9.4	0.4
June	0.3	6.6	5.0	-0.7	-13.9	-5.0	0.7	0.1
2015–16								
September	-0.5	8.0	2.1	-5.3	-8.5	-3.9	-4.6	-1.5
December	-0.2	-0.3	1.2	-4.1	7.3	2.2	-5.4	-1.8
March	-0.2	-4.9	2.3	0.4	17.1	5.6	0.3	-1.0
June	0.0	-7.8	2.6	4.4	17.1	5.9	6.2	0.0
June	0.0	-1.0	2.0	4.4	11.0	5.9	0.2	0.0

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

UNINCORPORATED GROSS OPERATING PROFITS, Current prices

								-
			Electricity,				Accommodation	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •				• • • • • • • • • • • • •			• • • • • • • • • • •	
				ORIGINAL				
<b>2013–14</b> June	**32	^ 582	^ 117	^ 2 001	^ 352	^ 767	597	^ 533
2014–15								
September	**24	^ 585	*90	^ 1 552	^ 581	^ 926	787	^ 491
December	^ 31	^ 521	**51	^ 1 253	^ 670	^ 1 158	^ 941	^ 484
March	*31	^ 452	*102	^ 1 120	^ 562	913	^ 801	^ 190
June	**23	^ 604	^ 133	^1743	^ 385	1 003	^ 662	^ 451
2015–16								
September	^ 26	^ 590	^ 85	^ 1 911	^ 422	^ 1 113	^ 792	^ 485
December	^ 43	^ 678	^ 20	^ 2 324	^ 512	1 618	^ 950	^ 602
March	^ 58	^ 466	**59	^1341	^ 479	971	^ 808	^ 431
June	*54	^ 377	**42	^ 614	^ 465	^ 1 062	^ 511	^ 447
			SEA	SONALLY AD.	JUSTED			
2013–14								
June	32	584	93	1 873	430	873	719	553
2014–15								
September	24	538	86	1 534	529	969	792	463
December	31	483	87	1 130	596	890	795	427
March	31	531	94	1 390	584	1 057	804	224
June	23	619	102	1 607	468	1 140	802	474
2015–16								
September	26	537	82	1 909	389	1 162	796	457
December	43	633	36	2 192	452	1 249	802	527
March	58	544	54	1 613	498	1 118	810	508
June	54	388	32	475	564	1 210	621	472
				TREND				
2013–14	~ .		~~		450			
June	21	566	90	1 654	453	991	702	548
2014–15								
September	28	531	86	1 501	526	916	774	468
December	31	518	91	1 333	579	940	803	377
March	27	535	96	1 341	556	1 033	805	347
June	26	571	93	1 642	480	1 125	800	394
2015–16								
September	30	601	76	1 986	426	1 186	811	473
December	41	579	55	1 911	444	1 189	798	510
March	52	521	42	1 478	498	1 184	754	502
June	59	457	37	938	543	1 181	692	494
-								
• • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	•••••	• • • • • • • • • •

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

 $^{**}$  estimate has a relative standard error greater than 50% and is considered too unreliable for general use

### UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$n
		• • • • • • • • • • •	• • • • • • • • • • • •			• • • • • • • • • • • •		• • • • • • • •
				ORIGINAL				
2013–14	*445	*00	0.740	A 4 400	A 407	*** 47	<u> </u>	10 5 15
June	*115	*92	3 716	^ 1 193	^ 197	**-47	^ 296	10 545
2014–15								
September	*70	**-2	3 237	^ 1 210	^ 257	**57	^ 611	10 475
December	*53	**-8	3 203	^ 1 032	^ 246	^ 167	^ 437	10 239
March	*40	^-105	3 652	^ 932	*148	*65	^ 406	9 311
June	*94	**-255	3 583	*1 090	*153	^ 115	^ 567	10 351
2015–16								
September	**17	**-41	4 166	^ 1 236	*104	^ 153	^ 607	11 667
December	*59	*59	3 409	^ 899	*143	*114	^ 414	11 844
March	*36	**-60	3 512	^ 658	*207	*123	^ 631	9 719
June	*20	**73	3 934	^ 1 323	^ 262	^ 138	^ 398	9 7 20
June	20	10	0.001	1020	202	100	000	0120
• • • • • • • • • • • •	• • • • • • • • • •	•••••	•••••	· · · · · · · · · · · · · · ·	• • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •
			SEAS	ONALLY ADJU	JSTED			
2013–14								
June	115	62	3 763	1 067	224	-18	403	10 773
2014–15 Contouchou	70	10	0.455	1.070	054	50	100	10.000
September	70	-10	3 155	1 079	254	50	496	10 030
December	53	-64	3 242	1 006	228	130	538	9 573
March	40	-11	3 657	1 222	142	82	331	10 178
June	94	-286	3 611	954	179	142	772	10 700
2015–16								
September	17	-48	4 085	1 102	101	145	496	11 256
December	59	5	3 470	884	128	80	514	11 075
March	36	33	3 512	943	201	140	509	10 577
June	20	41	3 944	1 186	285	162	544	9 999
				TREND				
2013–14								
June	88	29	3 499	1 066	233	54	461	10 455
2014–15								
September	76	15	3 367	1 073	239	56	462	10 115
December	62	-45	3 323	1 073	239	82	402	9 869
March	55	-45 -115	3 522	1 082	178	121	525	9 809 10 120
June	55 56	-115 -140	3 522	1 093	178	121	525 564	
	oc	-140	3 /00	T 009	129	120	304	10 712
2015–16								
September	52	-100	3 764	993	122	121	568	11 109
December	42	-21	3 671	960	146	121	533	10 98:
March	34	37	3 654	1 004	198	129	507	10 594
June	30	51	3 709	1 074	265	146	533	10 211

estimate has a relative standard error of 10% to less than 25% and should be used with caution  estimate has a relative standard error greater than 50% and is considered too unreliable for general use

 estimate has a relative standard error of 25% to 50% and should be used with caution  See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from

previous quarter

			Electricity, gas, water				Accommodation	Transport,
	Mining	Manufacturing	and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • • •				ORIGINAL		• • • • • • • • •		
2013–14								
June	4 895.3	18.7	46.1	69.8	-9.4	-27.9	-3.2	9.0
2014–15								
September	-25.8	0.5	-23.3	-22.4	65.0	20.8	31.9	-8.0
December	29.7	-11.1	-43.9	-19.2	15.4	25.0	19.5	-1.4
March	-0.7	-13.2	101.6	-10.6	-16.1	-21.1	-14.9	-60.7
June	-27.1	33.6	30.4	55.6	-31.5	9.9	-17.4	137.4
2015–16								
September	16.4	-2.3	-36.3	9.6	9.7	10.9	19.7	7.6
December	61.5	14.9	-76.3	21.6	21.2	45.4	20.0	24.0
March	36.4	-31.2	195.2	-42.3	-6.4	-40.0	-14.9	-28.4
June	-6.4	-19.3	-28.4	-54.2	-2.9	9.4	-36.8	3.7
• • • • • • • • • • •	• • • • • • •			• • • • • • • • • • •				
			SEAS	ONALLY ADJ	USTED			
2013–14								
June	4 895.3	-0.9	22.5	29.6	6.1	-29.0	15.8	-4.8
2014–15								
September	-25.8	-7.9	-7.7	-18.1	23.1	11.1	10.2	-16.1
December	29.7	-10.2	1.4	-26.3	12.6	-8.2	0.3	-7.9
March	-0.7	9.9	7.8	23.0	-2.0	18.8	1.2	-47.5
June	-27.1	16.5	9.6	15.6	-19.9	7.9	-0.3	111.6
2015–16								
September	16.4	-13.2	-20.4	18.8	-16.9	1.9	-0.7	-3.6
December	61.5	17.9	-55.9	14.8	16.2	7.5	0.8	15.5
March	36.4	-14.2	50.2	-26.4	10.1	-10.5	1.0	-3.6
June	-6.4	-28.6	-40.8	-70.6	13.3	8.2	-23.4	-7.2
	• • • • • • •			• • • • • • • • • • •				
				TREND				
2013–14								
June	67.0	-5.3	2.0	5.3	10.8	-10.8	9.2	-2.2
2014–15								
September	33.1	-6.3	-4.5	-9.2	15.9	-7.6	10.3	-14.7
December	9.0	-2.4	5.6	-11.2	10.2	2.7	3.8	-19.3
March	-11.6	3.2	6.4	0.6	-4.0	9.9	0.2	-7.9
June	-5.5	6.9	-3.9	22.5	-13.6	8.9	-0.5	13.5
2015–16								
September	17.6	5.3	-18.0	20.9	-11.2	5.4	1.3	19.9
December	37.1	-3.7	-27.2	-3.8	4.2	0.3	-1.6	7.8
March	25.8	-9.9	-24.8	-22.7	12.1	-0.4	-5.6	-1.5
June	13.6	-12.3	-10.2	-36.5	9.0	-0.3	-8.2	-1.6



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from

previous quarter *continued* 

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
							• • • • • • • • • • •	
0040 44			,	DRIGINAL				
<b>2013–14</b> June	90.7	258.2	5.0	54.1	-5.4	-133.1	-48.3	10.5
2014–15								
September	-39.2	-102.6	-12.9	1.4	30.0	219.7	106.3	-0.7
December	-24.7	-244.7	-1.1	-14.7	-4.2	195.9	-28.4	-2.3
March	-23.6	-1 176.7	14.0	-9.7	-39.7	-61.0	-7.2	-9.1
June	132.4	-142.4	-1.9	16.9	3.2	76.5	39.6	11.2
2015-16								
September	-82.2	84.0	16.3	13.4	-32.0	33.0	7.2	12.7
December	253.4	245.4	-18.2	-27.3	37.7	-25.7	-31.8	1.5
March	-39.7	-200.6	3.0	-26.8	44.5	8.4	52.2	-17.9
June	-43.0	222.2	12.0	101.1	26.6	11.8	-37.0	0.0
	• • • • • • • • • • • • • • •	• • • • • • • • • • •	SEASON	ALLY ADJUS	STED		• • • • • • • • • • •	
2013–14								
June	90.7	76.3	6.2	0.2	10.0	-111.1	-15.2	2.7
	00.1	10.0	0.2	0.2	10.0		10.2	2.1
2014–15	-39.2	-116.0	-16.2	1.1	13.5	385.0	23.1	-6.9
September December	-39.2 -24.7	-537.1	2.8	-6.7	-10.2	158.7	8.4	-0.9
March	-23.6	82.1	12.8	21.4	-37.8	-37.2	-38.5	-4.0
June	132.4	-2 418.6	-1.2	-21.9	25.8	74.3	133.4	5.1
2015–16								
September	-82.2	83.2	13.1	15.5	-43.3	2.2	-35.8	5.2
December	253.4	110.8	-15.1	-19.8	26.6	-44.9	3.7	-1.6
March	-39.7	535.6	1.2	6.6	56.6	74.7	-0.9	-4.5
June	-43.0	24.7	12.3	25.8	42.2	15.8	6.8	-5.5
		• • • • • • • • • • •		TREND	• • • • • • • • • • • •		• • • • • • • • • • •	
2013-14	40.0	20.0	0.7	0.0	40.0	24.0	10 7	0.0
June	18.9	32.0	-2.7	2.2	18.2	-31.2	10.7	0.3
2014–15								
September	-14.2	-48.7	-3.8	0.7	2.4	2.8	0.1	-3.3
December	-18.0	-404.0	-1.3	0.8	-9.6	46.5	3.3	-2.4
March June	-12.0 2.2	-155.5 -22.2	6.0 6.9	1.0 -2.3	-17.6 -21.8	48.4 4.2	10.2 7.3	2.5 5.8
	2.2	-22.2	0.9	-2.3	-21.0	4.2	1.3	5.8
2015–16 Sontombor	7.0	20.0	0.4	7 4	10.6	4.0	0.7	2 7
September December	-7.0 -18.2	28.9	-0.1	-7.1 -3.3	–12.6 19.7	-4.2	0.7	3.7
March	-18.2 -20.2	79.3 280.4	–2.5 –0.5	-3.3 4.5	19.7 35.8	0.0 6.4	-6.2 -4.8	-1.2 -3.5
June	-20.2 -10.2	280.4 35.6	-0.5 1.5	4.5 7.0	35.8 33.9	6.4 13.4	-4.8 5.2	-3.5 -3.6
June	-10.2	30.0	T.0	1.0	55.9	10.4	5.2	-3.0

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

# BUSINESS GROSS OPERATING PROFITS(a), Current prices

			Electricity,				ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •			• • • • • • • • • •	• • • • • • • • • •
				ORIGINAL				
2013–14								
June	19 804	6 905	3 131	7 285	5 034	4 516	1 959	4 767
2014 15								
2014–15 September	20 078	8 197	3 552	6 774	5 526	4 470	2 569	4 981
December	20 078 18 666	7 956	2 606	6 651	5 752	7 009	2 509	4 981 5 857
March	17 320	6 301	2 000 2 751	5 405	5 134	4 671	2 429	4 817
June	15 336	6 929	3 126	7 078	5 802	5 265	2 429	5 267
	10 000	0 929	5 120	1018	5 802	5 205	2 009	5 201
2015-16								
September	18 040	8 400	3 513	6 281	6 239	5 126	2 559	6 075
December	15 622	8 366	2 671	7 036	6 160	7 653	2 889	6 277
March	13 891	5 810	2 588	4 936	5 191	4 578	2 522	5 466
June	15 577	7 358	2 943	3 933	5 792	5 121	1 707	5 625
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •				• • • • • • • • • •	• • • • • • • • • •
			SEAS	SONALLY ADJ	USTED			
0010 14								
2013–14	00 500	7 070	2 4 0 0	0.004	F 004	4.000	0.040	4 000
June	20 506	7 272	3 120	6 921	5 264	4 932	2 342	4 982
2014–15								
September	18 809	7 496	3 055	6 584	5 269	5 055	2 475	4 884
December	18 675	7 347	2 863	6 014	5 332	5 164	2 385	5 304
March	17 891	7 209	2 984	6 669	5 465	5 533	2 477	5 204
June	15 912	7 333	3 107	6 688	6 180	5 766	2 484	5 538
2015–16								
September	16 849	7 623	3 011	6 132	5 969	5 773	2 459	5 932
December	15 643	7 743	2 926	6 481	5 730	5 671	2 525	5 697
March	14 246	6 622	2 799	5 990	5 780	5 384	2 557	5 887
June	16 257	7 837	2 952	3 642	5 898	5 634	2 058	5 946
				TREND				
2013–14								
June	21 078	7 243	3 128	6 611	5 380	5 108	2 285	4 942
2014–15								
September	19 395	7 382	3 016	6 512	5 227	5 047	2 427	5 002
December	18 240	7 355	2 955	6 450	5 352	5 207	2 454	5 128
March	17 511	7 292	2 986	6 442	5 650	5 506	2 456	5 340
June	16 842	7 439	3 039	6 514	5 909	5 723	2 467	5 569
2015–16								
September	16 055	7 493	3 012	6 574	5 962	5 748	2 521	5 738
December	15 557	7 405	2 926	6 177	5 857	5 635	2 503	5 831
March	15 312	7 325	2 878	5 437	5 790	5 545	2 403	5 868
June	15 271	7 356	2 879	4 620	5 832	5 515	2 252	5 904

(a) This is the sum of company and unincorporated gross operating profits.

### BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGINAL				
2013–14								
June	5 369	^ 1 013	8 142	^ 4 212	^ 640	613	^ 652	74 039
2014–15								
September	4 502	1 192	7 803	4 226	1 242	1 194	^1478	77 783
December	5 124	*641	8 007	4 286	^ 1 047	1 426	^ 947	78 713
March	4 652	^ 840	8 282	2 981	^ 820	1 082	^ 1 023	68 507
June	5 005	**352	8 558	^ 4 495	^ 728	978	^ 1 125	72 113
2015–16								
September	4 495	1 275	9 604	4 297	^ 809	1 288	^ 1 484	79 484
December	5 111	1 043	8 864	3 723	*740	1 224	*829	78 209
March	4 508	^ 422	8 543	^ 2 447	^ 872	1 145	^ 1 267	64 188
June	4 975	^ 1 163	9 486	4 636	^ 1 108	1 142	*881	71 448
• • • • • • • • • • •		• • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • • • • • •			
			SEAS	ONALLY ADJU	JSTED			
2013–14								
June	5 201	913	8 313	3 863	762	805	933	76 129
2014–15								
September	4 756	1 025	7 596	3 866	1 093	1074	1 118	74 155
December	4 880	754	7 801	3 940	1 034	1 260	1 145	73 898
March	4 818	990	8 559	4 107	868	1 175	923	74 871
June	4 825	269	8 705	4 048	833	1 173	1 502	74 363
2015–16								
September	4 750	1 089	9 372	3 920	665	1 158	1 121	75 823
December	4 866	1 157	8 685	3 430	734	1 069	1 039	73 398
March	4 654	570	8 781	3 594	918	1 229	1 116	70 128
June	4 807	1 098	9 647	4 140	1 207	1 341	1 197	73 660
• • • • • • • • • • •		• • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • • • • • •			
				TREND				
2013–14								
June	5 031	928	8 025	4 072	940	1 027	1 121	76 847
2014–15								
September	4 928	974	7 880	3 881	1 006	1 070	1 047	74 795
December	4 840	856	7 934	3 934	999	1 152	1 070	73 926
March	4 805	712	8 378	4 069	922	1 220	1 174	74 462
June	4 821	740	8 864	4 022	780	1 171	1 217	75 118
2015–16								
September	4 793	851	8 968	3 792	708	1 125	1 191	74 532
December	4 774	928	8 939	3 644	774	1 147	1 122	73 235
March	4 758	940	9 040	3 699	934	1 212	1 098	72 248
June	4 756	883	9 236	3 890	1 130	1 294	1 161	71 863

 estimate has a relative standard error of 10% to less than 25% and should be used with caution \*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

 estimate has a relative standard error of 25% to 50% and should be used with caution (a) This is the sum of company and unincorporated gross operating profits.
 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

previous quarter

			Flootrigity				Accommodation	Transport
			Electricity, gas, water and		Wholesale	Retail	Accommodation and food	Transport, postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • • •								
				ORIGINAL				
2013–14								
June	-12.9	14.6	6.4	45.6	0.8	-2.0	-3.9	5.2
2014–15								
September	1.4	18.7	13.4	-7.0	9.8	-1.0	31.2	4.5
December	-7.0	-2.9	-26.6	-1.8	4.1	56.8	6.5	17.6
March	-7.2	-20.8	5.6	-18.7	-10.7	-33.4	-11.3	-17.8
June	-11.5	10.0	13.6	30.9	13.0	12.7	-14.8	9.4
2015–16								
September	17.6	21.2	12.4	-11.3	7.5	-2.6	23.7	15.3
December	-13.4	-0.4	-24.0	12.0	-1.3	49.3	12.9	3.3
March	-11.1	-30.6	-3.1	-29.8	-15.7	-40.2	-12.7	-12.9
June	12.1	26.6	13.7	-20.3	11.6	11.9	-32.3	2.9
• • • • • • • • • • •	• • • • • •					• • • • • • • • • • •		
			SEAS	SONALLY AD.	JUSTED			
2013–14								
June	-13.6	5.3	-2.8	11.8	-4.1	-10.2	11.9	0.1
2014–15								
September	-8.3	3.1	-2.1	-4.9	0.1	2.5	5.7	-2.0
December	-0.7	-2.0	-6.3	-8.7	1.2	2.1	-3.6	8.6
March	-4.2	-1.9	4.2	10.9	2.5	7.2	3.8	-1.9
June	-11.1	1.7	4.1	0.3	13.1	4.2	0.3	6.4
2015–16								
September	5.9	4.0	-3.1	-8.3	-3.4	0.1	-1.0	7.1
December	-7.2	1.6	-2.8	5.7	-4.0	-1.8	2.7	-4.0
March	-8.9	-14.5	-4.3	-7.6	0.9	-5.1	1.3	3.3
June	14.1	18.4	5.4	-39.2	2.1	4.6	-19.5	1.0
• • • • • • • • • • •	• • • • • •				• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	
				TREND				
2013–14								
June	-7.7	3.3	-1.6	3.2	-1.7	-3.1	9.4	-1.6
2014–15								
September	-8.0	1.9	-3.6	-1.5	-2.8	-1.2	6.2	1.2
December	-6.0	-0.4	-2.0	-1.0	2.4	3.2	1.1	2.5
March	-4.0	-0.9	1.0	-0.1	5.6	5.7	0.1	4.1
June	-3.8	2.0	1.8	1.1	4.6	3.9	0.5	4.3
2015–16								
September	-4.7	0.7	-0.9	0.9	0.9	0.4	2.2	3.0
December	-3.1	-1.2	-2.9	-6.0	-1.8	-2.0	-0.7	1.6
March	-1.6	-1.1	-1.6	-12.0	-1.1	-1.6	-4.0	0.6
June	-0.3	0.4	0.0	-15.0	0.7	-0.5	-6.3	0.6
• • • • • • • • • • •	• • • • • •				•••••	• • • • • • • • • • •		

(a) This is the sum of the company and unincorporated gross operating profits.

. . . . . . . . .

BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from

Total

. . . .

0.9

5.1

1.2

5.3

10.2

-1.6

11.3

-5.3

-2.6

-0.3

1.3

-0.7

2.0

-3.2

-4.5

5.0

-2.3

-2.7

-1.2

0.7

0.9

-0.8

-1.7

-1.3

-0.5

%

previous quarter continued

Information Financial and Rental, hiring Administrative Professional, Arts and media and teleand real scientific and recreation Other insurance and support services(b) communications estate services technical services services services services % % % % % % % ORIGINAL 2013-14 36.0 21.0 -32.6 June 11.0 3.9 -49.3-55.62014-15 September -16.1 17.7 -4.20.3 94.2 94.9 126.8 December 13.8 -46.2 2.6 1.4 -15.7 19.4 -35.9 30.9 March -9.2 3.4 -30.5 -21.7 -24.18.0 -13.0 June 7.6 -58.1 3.3 50.8 -11.2 -9.6 9.9 2015-16 September -10.2 262.0 12.2 -4.4 11.1 31.7 32.0 December 13.7 -18.2 -7.7-13.4 -8.5 -5.0 -44.1 March -11.8 -59.6 -3.6 -34.3 17.8 -6.4 52.8 -17.9 June 10.4 175.9 11.0 89.4 27.1 -0.3 -30.5 . SEASONALLY ADJUSTED 2013-14 3.5 2.8 2.1 -15.1 -23.8 -38.4 -31.0 June 2014-15 September -8.6 12.2 -8.6 0.1 43.5 33.3 19.9 December 2.6 -26.4 2.7 1.9 -5.4 17.4 2.4 March -1.331.3 9.7 4.2 -16.1-6.8-19.4June 0.1 -72.8 1.7 -1.4 -4.1 -0.1 62.6 2015-16

#### September 304.5 -3.2 -1.67.7 -20.1 -25.4 -1.3December 2.5 6.2 -7.3 -12.510.4 -7.7 -7.3 -4.4 -50.7 1.1 4.8 25.1 15.0 7.4 March June 3.3 92.5 9.9 15.2 31.5 9.1 7.3 . TREND 2013-14 -0.2 15.9 -0.8 -6.6 15.9 -3.3 -4.9June 2014-15 September -2.1 4.9 -1.8 -4.77.0 4.2 -6.6 December -1.8 -12.1 0.7 1.4 -0.7 7.6 2.1 March -0.7 -16.95.6 3.4 -7.7 6.0 9.7 June 0.3 4.0 5.8 -1.2 -15.4 -4.13.7 2015-16 September -0.6 15.0 1.2 -5.7 -9.2 -3.9 -2.1 December -0.4 9.0 -0.3 -3.9 9.4 1.9 -5.8 March -0.3 1.3 1.1 1.5 20.6 5.7 -2.1 June 0.0 -6.0 2.2 5.1 21.0 6.7 5.8

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this

industry

# WAGES AND SALARIES, Current prices

			Electricity,				Accom.		
			gas, water				and	Transport,	Information
			and waste		Wholesale	Retail	food	postal and	media and
	Mining	Manufacturing	services	Construction	trade	trade	services	warehousing	telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • •	• • • • • • • • • • •		ORIG	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •		
0012 14				URIG	INAL				
<b>2013–14</b> June	6 598	13 587	1 166	14 125	8 695	9 621	5 365	6 428	3 023
	0 000	10 001	1 100	14 125	0 000	5 021	0.000	0 420	3 023
2014–15 September	6 270	13 563	1 216	14 218	8 730	9 660	5 429	6 491	2 925
December	6 201	13 887	1 177	14 642	8 803	10 162	5 615	6 615	2 925
March	6 133	12 888	1 142	13 470	8 550	9 890	5 527	6 358	2 896
June	6 274	13 384	1 1 1 9 2	14 538	9 026	9 979	5 559	6 652	2 890
2015–16	0214	10 004	1 132	14 556	3 020	5 51 5	5 555	0 032	2 511
September	6 073	13 374	1 212	14 513	9 080	10 064	5 703	6 780	3 068
December	6 056	13 554	1 183	14 889	9 172	10 004	5 763	6 904	3 212
March	5 784	12 816	1 171	13 918	8 851	10 377	5 613	6 606	3 047
June	5 746	13 277	1 234	14 352	9 426	10 392	5 450	6 886	3 104
• • • • • • • • • • • •	• • • • • •	•••••		SEASONALLY	AD IUSTED	•••••••••••	• • • • • • • • •		
					,				
2013–14									
June	6 586	13 581	1 163	13 913	8 607	9 734	5 422	6 408	3 003
2014–15									
September	6 258	13 497	1 190	14 191	8 725	9 795	5 469	6 424	2 924
December	6 244	13 476	1 175	14 222	8 723	9 746	5 472	6 483	2 916
March	6 127	13 362	1 175	14 110	8 736	10 056	5 569	6 573	2 981
June	6 245	13 376	1 188	14 336	8 923	10 106	5 621	6 640	2 953
2015–16									
September	6 065	13 314	1 185	14 496	9 073	10 208	5 746	6 698	3 066
December	6 092	13 154	1 179	14 479	9 087	10 493	5 624	6 780	3 149
March	5 789	13 296	1 208	14 552	9 058	10 543	5 645	6 825	3 132
June	5 710	13 270	1 229	14 153	9 314	10 530	5 512	6 884	3 090
				TRE	ND				
2013–14									
June	6 456	13 570	1 164	13 817	8 647	9 689	5 374	6 397	2 967
2014–15									
September	6 348	13 496	1 180	14 118	8 672	9 754	5 459	6 429	2 947
December	6 231	13 451	1 181	14 294	8 716	9 854	5 507	6 491	2 933
March	6 175	13 404	1 181	14 140	8 794	9 966	5 566	6 562	2 944
June	6 174	13 344	1 181	13 882	8 914	10 115	5 641	6 638	2 995
2015–16									
September	6 123	13 280	1 183	13 853	9 019	10 281	5 687	6 707	3 064
December	6 004	13 246	1 190	14 076	9 083	10 417	5 665	6 770	3 114
March	5 852	13 244	1 205	14 330	9 1 4 6	10 524	5 609	6 830	3 130
June	5 711	13 266	1 221	14 538	9 226	10 583	5 540	6 876	3 115

### WAGES AND SALARIES, Current prices *continued*

	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGI	NAL				
2013–14									
June	8 334	3 005	15 733	8 850	4 394	9 780	1 270	4 073	124 047
2014–15									
September	8 559	2 943	15 514	8 672	4 349	9 886	1 279	4 119	123 824
December	8 959	3 042	15 788	8 897	4 585	10 015	1 391	4 167	126 924
March	8 350	2 742	14 630	8 257	4 235	9 733	1 284	3 974	120 061
June	8 743	3 201	15 522	8 678	4 588	10 377	1 325	4 224	126 240
2015–16									
September	8 691	3 189	15 177	9 109	4 647	10 431	1 385	4 247	126 743
December	9 049	3 603	15 395	9 523	4 754	10 687	1 505	4 416	130 611
March	8 755	3 293	14 753	8 778	4 340	10 418	1 470	4 057	124 046
June	9 184	3 590	16 116	9 380	4 761	11 139	1 448	4 262	129 747
			S	EASONALLY	ADJUSTED	1			
2013–14									
June	8 432	2 954	15 494	8 794	4 344	9 627	1 288	4 023	123 372
2014–15									
September	8 615	2 954	15 505	8 624	4 332	9 839	1 289	4 107	123 737
December	8 696	2 927	15 418	8 646	4 347	9 952	1 345	4 079	123 866
March	8 462	2 898	15 256	8 601	4 549	10 004	1 300	4 127	123 886
June	8 830	3 138	15 266	8 641	4 539	10 216	1 345	4 174	125 538
2015–16									
September	8 759	3 209	15 161	9 058	4 625	10 387	1 399	4 229	126 677
December	8 775	3 462	15 045	9 239	4 517	10 617	1 449	4 319	127 460
March	8 891	3 485	15 402	9 143	4 664	10 701	1 488	4 223	128 047
June	9 256	3 515	15 830	9 356	4 711	10 972	1 472	4 209	129 014
• • • • • • • • • • • •									
				TREN	۱D				
2013–14									
June	8 513	2 958	15 658	8 807	4 307	9 646	1 284	4 014	123 269
	0 010	2 000	10 000	0.001	1001	0 0 10	1201	1011	120 200
2014–15	0 550	2.046	15 457	0.607	4 2 2 9	9 800	1 202	4.070	100 564
September December	8 558 8 611	2 946 2 923	15 457 15 370	8 687 8 597	4 338 4 402	9 800 9 934	1 303 1 313	4 070 4 103	123 564 123 912
March	8 649	2 923 2 962	15 314	8 605	4 402	9 934 10 050	1 313	4 103	123 912
June	8 699	3 085	15 206	8 759	4 560	10 206	1 349	4 180	124 928
	0.000	0 000	10 200	0.00	1000	10 200	1010	1 100	12 1 020
2015–16 Soptombor	8 749	3 259	15 123	8 974	4 577	10 391	1 396	4 243	125 909
September December	8 749 8 829	3 259 3 398	15 123 15 196	8 974 9 149	4 577 4 592	10 391	1 396 1 445	4 243 4 263	125 909 127 017
March	8 955	3 398 3 486	15 190	9 149 9 250	4 592 4 638	10 756	1 474	4 203	128 087
June	9 131	3 <del>4</del> 80 3 546	15 405	9 308	4 686	10 919	1 483	4 219	129 072
50110	0 101	0.040	10,00	0.000	, 000	10 010	1 700	. 210	120 012

### WAGES AND SALARIES, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
• • • • • • • • • • •	• • • • • •	• • • • • • • • • • •		ORIG	GINAL				
2013–14									
June	1.5	3.5	5.7	11.5	2.5	2.2	4.6	1.1	5.0
2014–15									
September	-5.0	-0.2	4.3	0.7	0.4	0.4	1.2	1.0	-3.3
December	-1.1	2.4	-3.2	3.0	0.8	5.2	3.4	1.9	1.8
March	-1.1	-7.2	-3.0	-8.0	-2.9	-2.7	-1.6	-3.9	-2.7
June	2.3	3.8	4.4	7.9	5.6	0.9	0.6	4.6	2.8
2015–16									
September	-3.2	-0.1	1.7	-0.2	0.6	0.8	2.6	1.9	3.1
December	-0.3	1.3	-2.4	2.6	1.0	8.7	1.0	1.8	4.7
March	-4.5	-5.4	-1.0	-6.5	-3.5	-5.2	-2.6	-4.3	-5.2
June	-0.6	3.6	5.4	3.1	6.5	0.1	-2.9	4.2	1.9
			S	SEASONALL	Y ADJUSTE	D			
2013–14									
June	1.7	-0.1	2.5	4.7	-0.5	1.6	4.8	-2.6	1.3
2014–15									
September	-5.0	-0.6	2.3	2.0	1.4	0.6	0.9	0.2	-2.6
December	-0.2	-0.2	-1.2	0.2	0.0	-0.5	0.1	0.9	-0.3
March	-1.9	-0.8	0.0	-0.8	0.1	3.2	1.8	1.4	2.2
June	1.9	0.1	1.1	1.6	2.1	0.5	0.9	1.0	-0.9
2015–16									
September	-2.9	-0.5	-0.2	1.1	1.7	1.0	2.2	0.9	3.8
December	0.4	-0.5	-0.2	-0.1	0.1	2.8	-2.1	1.2	2.7
March	-5.0	1.1	2.4	0.5	-0.3	0.5	0.4	0.7	-0.5
June	-1.4	-0.2	1.8	-2.7	2.8	-0.1	-2.4	0.9	-1.3
				TRI	END				
2013–14									
June	-0.6	-0.8	2.9	3.1	-0.2	0.3	3.0	0.0	-0.2
2014–15									
September	-1.7	-0.5	1.4	2.2	0.3	0.7	1.6	0.5	-0.7
December	-1.9	-0.3	0.1	1.2	0.5	1.0	0.9	1.0	-0.5
March	-0.9	-0.3	0.0	-1.1	0.9	1.1	1.1	1.0	0.4
June	0.0	-0.4	0.0	-1.8	1.4	1.5	1.4	1.2	1.7
2015–16									
September	-0.8	-0.5	0.2	-0.2	1.2	1.6	0.8	1.0	2.3
December	-1.9	-0.3	0.6	1.6	0.7	1.3	-0.4	0.9	1.6
March	-2.5	0.0	1.2	1.8	0.7	1.0	-1.0	0.9	0.5
June	-2.4	0.2	1.4	1.5	0.9	0.6	-1.2	0.7	-0.5

#### WAGES AND SALARIES, Current prices - Percentage change from previous quarter continued

Financial Professional, Health Rental, and hiring and scientific and Administrative Education Care and Arts and Social Other insurance real estate technical and support and recreation services services services services Training Assistance services services Total % % % % % % % % % . ORIGINAL 2013-14 June 0.7 8.1 5.7 3.7 11.4 6.4 1.6 7.1 4.8 2014-15 September 2.7 -2.1 -1.4 -2.0 -1.0 0.7 -0.2 1.1 1.1 December 4.7 3.4 1.8 2.6 5.4 1.3 1.2 2.5 8.8 March -6.8 -9.9 -7.3 -7.2 -7.6 -2.8 -7.7 -4.6 -5.4 June 4.7 16.7 5.1 6.6 6.3 5.1 6.1 8.3 3.1 2015-16 -2.2 5.0 September -0.6 -0.4 1.3 0.5 4.5 0.5 0.4 4.1 December 13.0 1.4 4.5 2.3 2.5 8.7 4.0 3.1 March -3.3 -8.6 -4.2-7.8 -8.7-2.5-2.3-8.1 -5.0 June 4.9 9.0 9.2 6.9 9.7 6.9 -1.55.0 4.6 SEASONALLY ADJUSTED 2013-14 June 0.7 0.7 -0.1 -0.9 2.0 1.8 1.8 2.3 1.1 2014-15 2.2 0.0 0.1 -1.9 -0.3 2.2 0.1 2.1 0.3 September 0.9 0.3 December -0.9-0.6 0.3 1.1 4.3 -0.7 0.1 March -2.7 -1.0 -1.0 -0.5 4.7 0.5 -3.3 1.2 0.0 June 4.3 8.3 0.1 0.5 -0.2 2.1 1.3 3.5 1.1 2015-16 23 48 1.9 40 September -0.8 -0.7 17 13 09 December 0.2 7.9 -0.8 2.0 -2.3 2.2 3.6 2.1 0.6 1.3 0.7 2.4 -1.0 2.7 -2.2 0.5 3.3 0.8 March June 4.1 0.9 2.8 2.3 1.0 2.5 -1.1 -0.3 0.8 TREND 2013-14 June 1.3 2.9 1.4 -0.2 0.0 1.7 1.2 0.9 0.9 2014-15 September 0.5 -0.4 -1.3 -1.4 0.7 1.6 1.5 1.4 0.2 December 0.6 -0.8 -0.6 -1.01.5 1.4 0.8 0.8 0.3 March 0.4 1.3 -0.4 0.1 2.1 1.2 0.8 0.6 0.3 0.6 4.2 -0.71.8 1.5 1.5 1.9 1.3 0.5 June 2015-16 2.5 0.6 5.6 -0.50.4 1.8 3.5 1.5 0.8 September December 0.9 4.3 0.5 2.0 0.3 1.8 3.5 0.5 0.9 March 1.4 2.6 1.4 1.1 1.0 1.7 2.0 -0.3 0.8 June 2.0 1.7 1.9 0.6 1.0 1.5 0.7 -0.7 0.8

# WAGES AND SALARIES BY STATE, Current prices

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •									
				ORIGI	NAL				
2013–14									
June	41 032	28 841	23 408	7 244	18 578	1 734	1 349	^1861	124 047
2014–15									
September	40 727	28 592	23 710	7 352	18 481	1 753	1 504	1 705	123 824
December	41 972	29 664	23 929	7 600	18 766	1 850	1 493	1 650	126 924
March	39 812	28 218	22 570	7 176	17 590	1 769	1 316	1 611	120 061
June	41 974	29 953	23 956	7 579	17 962	1 784	1 368	1 664	126 240
2015–16									
September	42 425	30 184	23 945	7 653	17 563	1 815	1 496	1 662	126 743
December	44 444	31 616	23 876	7 659	17 954	1 890	1 497	1 675	130 611
March	42 445	30 232	22 583	7 140	16 803	1 843	1 381	1 619	124 046
June	44 102	31 643	23 920	7 449	17 562	1 847	1 481	1 742	129 747
			SEAS	SONALLY	ADJUSTE	D			
2013–14									
June	40 713	28 679	23 239	7 245	18 404	1 741	1 365	1 810	123 372
2014–15									
September	40 910	28 685	23 447	7 256	18 499	1 767	1 423	1 695	123 737
December	40 885	28 825	23 462	7 408	18 369	1 808	1 438	1 646	123 866
March	41 032	29 148	23 488	7 472	18 134	1 786	1 432	1 673	123 886
June	41 677	29 768	23 766	7 581	17 792	1 797	1 391	1 615	125 538
2015–16									
September	42 586	30 282	23 663	7 546	17 589	1 828	1 412	1 654	126 677
December	43 297	30 722	23 426	7 463	17 569	1 844	1 442	1 671	127 460
March	43 748	31 247	23 521	7 440	17 320	1 861	1 499	1 682	128 047
June	43 807	31 433	23 708	7 454	17 401	1 864	1 511	1 689	129 014
				TREN	D				
2013–14									
June	40 697	28 545	23 306	7 235	18 463	1 760	1 385	1 749	123 269
2014–15									
September	40 838	28 638	23 382	7 290	18 485	1771	1 418	1 715	123 564
December	40 905	28 873	23 472	7 386	18 351	1 785	1 429	1 671	123 912
March	41 148	29 210	23 588	7 491	18 109	1 796	1 423	1 641	124 254
June	41 727	29 714	23 650	7 549	17 840	1 804	1 407	1 640	124 928
2015–16									
September	42 533	30 268	23 614	7 535	17 624	1 822	1 414	1 649	125 909
December	43 203	30 747	23 546	7 488	17 498	1 844	1 447	1 666	127 017
March	43 655	31 152	23 543	7 451	17 411	1 858	1 486	1 682	128 087
June	43 971	31 516	23 617	7 433	17 342	1 867	1 516	1 690	129 072
• • • • • • • • • • •		• • • • • • • •	• • • • • • • • • •		• • • • • • • •			• • • • • • • • •	

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous

quarter

	New South			South	Western		Northern	Australian Capital	
	Wales	Victoria	Queensland	Australia	Australia	Tasmania(a)	Territory(a)	Territory(a)	Total
	%	%	%	%	%	%	%	%	%
• • • • • • • • • • •		• • • • • • • • •		ORIG			• • • • • • • • • •		
2013–14									
June	4.9	5.4	4.8	4.3	4.2	-1.6	6.3	11.3	4.8
2014–15									
September	-0.7	-0.9	1.3	1.5	-0.5	1.1	11.5	-8.4	-0.2
December	3.1	3.7	0.9	3.4	1.5	5.5	-0.7	-3.2	2.5
March	-5.1	-4.9	-5.7	-5.6	-6.3	-4.4	-11.9	-2.4	-5.4
June	5.4	6.2	6.1	5.6	2.1	0.8	3.9	3.3	5.1
2015–16									
September	1.1	0.8	0.0	1.0	-2.2	1.8	9.3	-0.1	0.4
December	4.8	4.7	-0.3	0.1	2.2	4.1	0.1	0.8	3.1
March	-4.5	-4.4	-5.4	-6.8	-6.4	-2.5	-7.7	-3.3	-5.0
June	3.9	4.7	5.9	4.3	4.5	0.2	7.2	7.6	4.6
			S	EASONALL	Y ADJUST	ED			
2013–14									
June	1.0	1.5	0.1	0.4	0.1	-2.3	-1.5	4.4	1.1
2014–15									
September	0.5	0.0	0.9	0.2	0.5	1.5	4.3	-6.3	0.3
December	-0.1	0.5	0.1	2.1	-0.7	2.3	1.1	-2.9	0.1
March	0.4	1.1	0.1	0.9	-1.3	-1.2	-0.5	1.7	0.0
June	1.6	2.1	1.2	1.5	-1.9	0.6	-2.8	-3.5	1.3
2015–16									
September	2.2	1.7	-0.4	-0.5	-1.1	1.7	1.5	2.4	0.9
December	1.7	1.5	-1.0	-1.1	-0.1	0.9	2.1	1.1	0.6
March	1.0	1.7	0.4	-0.3	-1.4	0.9	3.9	0.6	0.5
June	0.1	0.6	0.8	0.2	0.5	0.1	0.8	0.4	0.8
		• • • • • • • • •					• • • • • • • • • •		
				TRE	IN D				
2013–14	4.0	~ ~		~ ~			<b>.</b>		~ ~
June	1.0	-0.2	0.5	0.0	1.2	-0.3	2.1	-1.4	0.9
2014–15									
September	0.3	0.3	0.3	0.8	0.1	0.7	2.4	-2.0	0.2
December	0.2	0.8	0.4	1.3	-0.7	0.8	0.8	-2.6	0.3
March	0.6	1.2	0.5	1.4	-1.3	0.6	-0.4	-1.8	0.3
June	1.4	1.7	0.3	0.8	-1.5	0.4	-1.2	0.0	0.5
2015–16									
September	1.9	1.9	-0.1	-0.2	-1.2	1.0	0.5	0.5	0.8
December	1.6	1.6	-0.3	-0.6	-0.7	1.2	2.4	1.0	0.9
March	1.0	1.3	0.0	-0.5	-0.5	0.8	2.6	1.0	0.8
June	0.7	1.2	0.3	-0.2	-0.4	0.5	2.0	0.5	0.8
		• • • • • • • • •							

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.



### SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

М	lining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Ad Retail trade	ccommodation and food services	Transport, postal and warehousing
•••••	• • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	
<b>2013–14</b> June	8.25	6.75	12.88	5.36	13.07	9.14	3.71	4.82
2014–15								
September	8.23	6.82	12.80	5.35	12.86	9.31	3.87	4.96
December	8.65	6.81	11.93	5.46	13.18	9.67	3.99	4.99
March	7.75	6.32	12.21	5.13	12.43	8.83	3.88	4.79
June	7.40	6.48	12.36	5.44	12.73	9.10	3.81	4.75
2015–16								
September	7.92	6.63	12.78	5.46	12.63	9.28	3.85	4.80
December	7.65	6.44	12.01	5.59	12.79	9.44	3.98	4.84
March	7.39	6.01	12.44	5.08	12.05	8.74	3.92	4.65
June	7.99	6.23	12.53	5.71	12.22	9.07	3.94	4.60

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.



# SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original continued

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
•••••	•••••	• • • • • • • • • • •	• • • • • • • • • • •	•••••	•••••	•••••	• • • • • • • • • • •
2013–14							
June	6.08	1.18	6.47	2.83	2.23	5.17	2.95
2014–15							
September	6.19	1.19	6.53	2.79	2.28	5.47	3.11
December	6.36	1.22	6.43	2.78	2.30	5.43	2.95
March	6.38	1.16	6.97	2.74	2.33	5.37	3.07
June	6.42	1.22	6.36	2.84	2.32	5.20	3.01
2015–16							
September	6.14	1.22	6.55	2.82	2.18	5.27	3.06
December	6.27	1.20	6.09	2.86	2.13	5.26	2.92
March	6.18	1.13	6.36	2.68	2.17	5.06	2.94
June	6.29	1.23	6.22	2.82	2.17	5.02	3.05

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

Electricity, Accommodation Transport, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing . 2013-14 June 0.36 0.08 0.21 0.10 0.04 0.05 0.10 0.15 2014-15 0.39 0.09 0.23 0.09 0.05 0.05 0.12 0.15 September December 0.35 0.08 0.19 0.08 0.05 0.07 0.12 0.18 March 0.36 0.08 0.20 0.08 0.05 0.05 0.11 0.16 June 0.33 0.08 0.21 0.09 0.05 0.06 0.10 0.17 2015-16 September 0.38 0.09 0.23 0.08 0.05 0.05 0.12 0.19 December 0.34 0.10 0.19 0.08 0.05 0.07 0.13 0.19 March 0.32 0.08 0.18 0.07 0.05 0.05 0.11 0.18 June 0.34 0.09 0.19 0.05 0.05 0.05 0.08 0.18 . . . . . . . . . . . . . . . (b) Ratio is calculated by dividing Business gross operating profits by (a)

Sales refers to Sales of goods and services.

Sales.



BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original continued

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • • •	•••••	•••••
2013–14	0.00	0.40	0.40	0.00	0.00	0.00	0.05
June	0.29	0.10	0.42	0.09	0.03	0.09	0.05
2014–15							
September	0.25	0.12	0.41	0.10	0.06	0.17	0.12
December	0.27	0.06	0.41	0.10	0.05	0.19	0.08
March	0.25	0.09	0.43	0.07	0.04	0.16	0.08
June	0.26	0.03	0.42	0.10	0.04	0.14	0.09
2015–16							
September	0.24	0.12	0.46	0.10	0.04	0.18	0.11
December	0.25	0.10	0.40	0.08	0.04	0.15	0.06
March	0.24	0.04	0.41	0.06	0.05	0.15	0.11
June	0.25	0.10	0.42	0.10	0.05	0.16	0.07
			• • • • • • • • • • •		• • • • • • • • • • • •		

(c)

(a) Sales refers to Sales of goods and services.

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Aco Retail trade	commodation and food services
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •				• • • • • • • •
<b>2013–14</b> June	0.30	0.52	0.06	0.45	0.37	0.07
2014–15						
September	0.32	0.51	0.06	0.47	0.39	0.07
December	0.28	0.48	0.07	0.47	0.36	0.07
March	0.30	0.57	0.07	0.50	0.40	0.08
June	0.30	0.54	0.06	0.47	0.38	0.07
2015–16						
September	0.30	0.51	0.07	0.48	0.40	0.07
December	0.28	0.50	0.07	0.47	0.37	0.08
March	0.28	0.57	0.07	0.50	0.40	0.08
June	0.27	0.52	0.06	0.48	0.37	0.08
• • • • • • • • • • •						

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

#### EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.

2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)



#### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

				WHAT IF NEXT	QUARTE	R'S	
				SEASONALLY	ADJUSTE	D ESTIMATE:	:
		Trend as		rises by 4.0% of	on this	falls by 4.0	)% on
Published Trend		published		quarter (1)		this quarte	r (2)
		\$m	%	\$m	%	\$m	%
	2015						
	September	63 423	-1.5	63 423	-1.5	63 423	-1.5
- 62500	December	62 254	-1.8	61 943	-2.3	62 272	-1.8
- 62000	2016						
61500	March	61 653	-1.0	61 758	-0.3	61 644	-1.0
-01200	June	61 652	0.0	63 116	2.2	61 534	-0.2
Sep Dec Mar Jun 2015 2016		• • • • • • •				• • • • • • • •	• • • •

### EXPLANATORY NOTES

INTRODUCTION	<b>1</b> This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
SCOPE AND COVE	AGE 2 The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
	<b>3</b> Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
	<b>4</b> The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
	<b>5</b> Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
	6 Profits data are not collected from employing businesses with less than 20

• Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

**7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

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SCOPE AND COVERAGE

continued

	Sales of goods and	Wages and		
Industries	services	salaries	Profits	Inventories
Mining (Division B)	Y	Y	Y	١
Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y	Y	Y	٢
Electricity Supply (26)	Y	Y	Y	١
Gas Supply (27) Water Supply, Sewerage and Drainage	Y	Y	Y	١
Services (28) Waste Collection, Treatment and Disposal	Y	Y	Y	Ν
Services (29)	Y	Y	Y	Ν
Construction (Division E)	Y	Y	Y	١
Wholesale Trade (Division F)	Y	Y	Y	,
Retail Trade (Division G)	Y	Y	Y	`
Accommodation and Foods Services (Division H)	Y	Y	Y	,
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Y	Y	Y	٢
(Division J) Finance and Insurance Services (Div. K)	Y	Y	Y	٦
Depository Financial Intermediation (622)	Ν	Y	Ν	١
Non-Depository Financing (623)	Y	Y	Y	١
Financial Asset Investing (624)	Y	Y	Y	١
Insurance and Super. Funds (63)	N	Y	Ν	١
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	١
Rental, Hiring and Real Estate Services (Division L) Professional, Scientific and Technical Services	Y	Y	Y	١
(Division M)	Y	Y	Y	Ν
Administrative and Support Services (Division N)	Ý	Ŷ	Ý	N
Education and Training (Division P)	N	Ŷ	N	N
Health Care and Social Assistance (Division Q)	N	Ŷ	N	N
Arts and Recreational Services (Division R)	Y	Ŷ	Ŷ	N
Other Services (Division S)	Ŷ	Ŷ	Ŷ	N

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#### STATISTICAL UNIT

**8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

**9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), 2006 (cat.no.1292.0)

CLASSIFICATIONS	<ul> <li>10 The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).</li> <li>11 In order to classify data by industry, each statistical upit (as defined above) in</li> </ul>
	<b>11</b> In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.
SURVEY METHODOLOGY	<b>12</b> The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.
	<b>13</b> Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.
TIMING OF SURVEY CYCLE	<b>14</b> Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.
SAMPLE REVISION	<b>15</b> The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
	<b>16</b> Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.
SEASONAL ADJUSTMENT	<b>17</b> The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
	<b>18</b> In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
	<b>19</b> In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.
	<b>20</b> The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

SEASONAL ADJUSTMENT continued	do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2015 annual reanalysis, the majority of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see <b>Feature article: Use of ARIMA modelling to reduce revisions</b> in the October 2004 issue of <b>Australian Economic Indicators (cat. no. 1350.0)</b> .
TREND ESTIMATES	<b>21</b> The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
	<b>22</b> There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.</time.series.analysis@abs.gov.au>
CHAIN VOLUME MEASURES	23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2013-14). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate. 24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2015 issue of this publication, the chain volume measures for 2014–15 will have 2013–14 (the previous financial year) as their base year rather than 2012–13, and the reference year is 2013–14. A change in the base
	<ul> <li>reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.</li> <li>25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those</li> </ul>

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

**26** The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

**27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

**28** The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

**29** The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

**30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

#### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

GENERAL ACKNOWLEDGMENT	<b>31</b> ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the <i>Census and Statistics Act 1905</i> .
RELATED PUBLICATIONS	<ul> <li>32 Users may also wish to refer to the following publications:</li> <li>Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)</li> <li>Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)</li> <li>Australian Industry (cat. no. 8155.0)</li> <li>Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)</li> <li>Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)</li> <li>Manufacturing Production, Australia (cat. no. 8301.0)</li> <li>Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)</li> <li>Retail Trade, Australia (cat. no. 8501.0)</li> </ul>
ABS WEB SITE	<b>33</b> Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.
DATA AVAILABLE ON REQUEST	<b>34</b> As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

RELIABILITY OF THE ESTIMATES

**1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

**2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

**3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

**4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

**5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

STANDARD ERRORS

**6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

#### LEVEL ESTIMATES

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**7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m (\$8,900m ± \$400m).
- The true value in this case is the result we would obtain if we could enumerate the total population.

**8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

			••••		
	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	127	136	386	71	53
Manufacturing	174	161	1 331	822	183
Electricity, gas, water and waste					
services	53	37	195	32	21
Construction	282	258	3 601	na	549
Wholesale trade	232	215	2 237	1 438	231
Retail trade	120	109	1 374	691	181
Accommodation and food					
services	111	87	888	87	210
Transport, postal and					
warehousing	217	156	940	na	170
Information media and					
telecommunications	84	83	303	na	65
Financial and insurance services	135	165	450	na	207
Rental, hiring and real estate	100	100	100	na	201
services	246	243	915	na	145
Professional, scientific and	240	245	515	na	140
technical services	320	308	1 836		620
	320	308	1 830	na	620
Administrative and support	100	407	1 000		105
services	166	167	1 009	na	495
Education and Training	na	na	na	na	170
Health Care and Social					
Assistance	na	na	na	na	372
Arts and recreation services	40	37	225	na	53
Other services	287	137	732	na	224
Total	721	688	5 524	1 875	1 197
New South Wales	na	na	2 931	na	643
Victoria	na	na	2 828	na	586
Queensland	na	na	2 367	na	522
South Australia	na	na	1 313	na	261
Western Australia	na	na	2 302	na	401
Tasmania	na	na	374	na	86
Northern Territory	na	na	393	na	113
Australian Capital Territory	na	na	654	na	120
Australia	721	688	5 524	1 875	1 197

na not available

#### MOVEMENT ESTIMATES

**9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m (\$2,000m ± \$850m).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m (\$2,000m ± \$1,700m)

**10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	87	88	224	54	45
Manufacturing	158	160	758	481	129
Electricity, gas, water and waste					
services	22	21	68	14	11
Construction	262	247	1 813	na	312
Wholesale trade	245	210	1 434	829	108
Retail trade	124	115	794	362	103
Accommodation and food services	95	94	426	46	119
Transport, postal and warehousing	169	221	459	na	82
Information media and					
telecommunications	56	56	183	na	51
Financial and insurance services	94	184	266	na	113
Rental, hiring and real estate services	139	146	568	na	140
Professional, scientific and technical					
services	241	252	1 065	na	349
Administrative and support services	161	174	566	na	296
Education and Training	na	na	na	na	99
Health Care and Social Assistance	na	na	na	na	217
Arts and recreation services	53	53	119	na	21
Other services	149	140	329	na	88
Total	561	614	3 126	1 110	626
		• • • • • • • •	• • • • • • • •		

na not available

#### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	June Quarter 2016
	%
Company gross operating profits Company profits before income tax Sales of goods and services Inventories Wages and salaries	0.9 0.9 1.5 0.9 1.8

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ADJUSTMENTS TO ESTIMATES continued	<b>12</b> As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.
SALES OF GOODS AND SERVICES TIME SERIES	<b>13</b> This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.
PROFITS TIME SERIES	<b>14</b> Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
	<b>15</b> As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).
WAGES TIME SERIES	<b>16</b> The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.
PRIVATISED MARKETING AUTHORITIES	<b>17</b> Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
	<b>18</b> The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

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PRIVATISATION OF TELSTRA CORPORATION	<b>19</b> Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.
TREND BREAK	<b>20</b> In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and

annual movement estimates for June 2010.

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### GLOSSARY

A company	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
Business gross operating profit	The sum of unincorporated gross operating profit and company gross operating profit.
Company gross operating profits	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
Company profits before income tax	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
Inventories	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
Quasi-corporations	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
Sales of goods and services	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
Unincorporated businesses	Businesses not in the corporate sector as defined under the glossary term 'a company'.
Unincorporated gross operating profit	Same definition as company gross operating profit except it includes only unincorporated businesses.
Wages and salaries	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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